



Vulcan Steel Limited (ASX: VSL, NZX: VSL)

ASX and NZX release

21 October 2026

2026 Annual meeting of shareholders – Presentations

Attached are the following documents in connection with Vulcan Steel Limited's (**Vulcan**) 2026 annual meeting of shareholders (**Annual Meeting**) to be held at 11:00am NZT (9:00am AEDT) today (Wednesday, 21 October 2026):

- presentation;
- address from the Chair of the Board of Directors, Rhys Jones; and
- address from Managing Director and Chief Executive Officer, Gavin Street.

As previously notified, Vulcan's Annual Meeting is a hybrid meeting, enabling shareholders to attend in person (at MUFG Corporate Market's offices at level 30, PwC Tower, 15 Customs Street West, Auckland CBD, New Zealand) or virtually via an online portal.

Information about the Annual Meeting is also available at

<https://investors.vulcan.co/investor-centre/?page=annual-meetings-of-shareholders>

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ENDS

This announcement was authorised by Vulcan's Chair of the Board.

About Vulcan

Founded in 1995, Vulcan is an Australasian-wide industrial product distributor and value-added processor with 82 logistics and processing facilities employing approximately 1,650 staff across the company's Steel, Metals and Roofing divisions.

Address from Vulcan Steel Limited's Chair of the Board – Rhys Jones

Ladies and Gentlemen, fellow shareholders.

The Financial Year 2026 in review

Vulcan delivered a resilient performance in FY26, despite continuing economic challenges. Cost-of-living pressures, weak business confidence and high interest rates in Australia weighed on economic activity levels. Conflict in the Middle East added volatility to energy markets as well as challenges to freight routes and supply chains across both our markets in Australia and New Zealand

Against that backdrop, Vulcan strengthened its competitive position in both countries, growing its sales volumes by 18%, revenue rose 22%, and adjusted net profit after tax increased 28%.

The Board declared a final dividend of 4.5 cents per share, bringing the total dividend for FY26 to 7.0 cents per share, up from 6.0 cents last year. That totals \$10.3 million, or 47% of net profit after tax before significant items, within our policy range of 40% to 80%.

Gavin will cover the FY26 year in more detail shortly.

Climate and sustainability

FY26 was our third year for climate-related disclosures under New Zealand law, and our first under Australia's new climate reporting standard. With Roofing Industries joining the Group, our total Scope 1 and 2 emissions rose 8% to 13,395 tonnes. However, our emissions per tonne of product sold improved by 8%, helped by our investment in solar power and our hybrid vehicle fleet programme.

Board and leadership changes

On 1 January 2026, we completed a planned leadership transition. Gavin Street became Managing Director and CEO and joined the Board, and I moved from CEO to Chair. Russell Chenu, who had chaired the Board since 2021, became our lead independent director. On behalf of the Board, I thank Russell for his leadership as Chair and for his continuing contribution.

Gavin has quickly built strong relationships with our people, customers and other stakeholders across both countries, while continuing to execute our strategy. The transition was completed without disruption to the business, which reflects the strength of our leadership team. The Board continues to have a majority of independent directors.

Board succession and renewal

Good governance means planning for Board renewal well ahead of time. As part of that planning, the Board has begun a search for two new independent non-executive directors, who will in time succeed Bart de Haan and Russell Chenu.

Bart has served on the Board for more than 11 years. Russell has served for more than five years, including as our Chair until the end of 2025. Both have agreed to remain on the Board through a transition period, so that new directors can be appointed and settle into the role before Bart and Russell retire. This will give the Board continuity, retain their valuable knowledge of Vulcan, and support an orderly handover.

The search for new directors will focus on the skills and experience the Board will need as Vulcan grows, guided by our Board skills matrix set out in our Annual Report and our commitment to diversity. We expect to announce new appointments during 2027. Any new director will stand for election by shareholders at the first annual meeting after their appointment.

Bart is standing for re-election today on that basis. His re-election will provide continuity during the transition, and he is likely to retire once his successor is in place and following an appropriate transition period – however long that may be. On behalf of the Board, I thank Bart and Russell for their commitment to Vulcan, and for their support in making this a smooth transition.

Thank you

On behalf of the Board, I thank our employees for their hard work, our customers for their continued support, and you, our shareholders, for your confidence in Vulcan.

I will now invite Gavin to give his address.

**Address from Vulcan Steel Limited's Managing Director and Chief Executive Officer –
Gavin Street**

Thank you, Rhys, and thank you to everyone joining us for our 2026 Annual Shareholder Meeting, both here in the room and online.

This is my first annual shareholders meeting as Managing Director and CEO. I want to thank Rhys, our Board, our people and you, our shareholders, for your support during my first year in the role. Vulcan's success over more than 30 years comes from our culture and our people, and it is a privilege to lead the team as we grow value for our shareholders.

Summary of Financial Year 2026 performance

Market conditions stayed challenging for much of the 2026 financial year. New Zealand's recovery was gradual, and restrictive interest rates in Australia weighed on investment. Even so, the business moved forward, and we saw clear improvement in the second half of the year.

Revenue grew to \$1.16 billion, adjusted EBITDA rose to \$130 million and adjusted net profit after tax increased to \$22 million, reflecting nine months' contribution from Roofing Industries and a return to volume growth. Sales volumes rose 18% to almost 253,000 tonnes. On a like for like basis, sales increased 8%, with a stronger second half of the 2026 financial year. Like for like costs were up 8% excluding the impact of foreign currency and reflecting the impact of inflation and investment in people to support increased activity in processing, the rollout of our hybrid strategy in Australia and investing in our leadership capability in both Australia and New Zealand.

Stock management remained a key focus for our business leaders in FY26. We took a balanced approach, supporting higher volumes while keeping product availability for our customers high. We kept investing for growth. We opened a new greenfield hybrid site in Toowoomba, west of Brisbane, and implemented five hybrid sites across the network. We also kept customer service high, with an industry-leading order fulfilment rate, or DIFOT, of 98% across all orders in FY26.

Vulcan generated \$73 million in operating cashflow. That was lower than FY25, which benefited from significant reduction in working capital in the prior year. Net debt fell by \$5 million to \$227 million, and our net debt to EBITDA cover ratio improved to 2.9 times from 3.4 times.

Our return on capital employed, or ROCE, was 7.5% for FY26, compared with 8.8% in FY25. This partly reflects the capital we invested in Roofing Industries, which contributed only nine months of earnings. As a team we are not satisfied with that return and improving it to between 20% to 30% remains a clear focus for the Board and management.

Roofing Industries – First Year in the Group

It is now a year since Roofing Industries joined the Vulcan Group on 1 October 2025. This was our first step into roofing and cladding, a new vertical for Vulcan. The business has been successfully integrated and has performed ahead of our expectations. In its first nine months with us, it contributed \$135 million in revenue, and its strength through the second half of FY26 has continued into the new financial year.

In the recent July to September quarter, our roll-forming business has secured two major projects, in Christchurch and Auckland, that start this 2027 financial year. I want to thank the Roofing Industries team and our local owner-operator partners. Their service mindset and shared ownership are exactly what we hoped this business would bring to the Group.

Vulcan's network now covers 82 sites across Australia and New Zealand.

Our people, Principles and Ethos

Our Principles and Ethos remain the foundation of Vulcan and how we work. Our team now consists of over 1,650 employees working across 82 sites in Australia and New Zealand. We believe our people are our greatest strength, and we continue to invest in creating an environment where they can develop, perform and thrive.

Our 2026 Employee Engagement Survey reflected a positive experience across the business, with 85% of employees prepared to put in extra effort for Vulcan's success, 80% agreeing they have clear goals, and 75% saying Vulcan puts team first with respect for the individual.

We continued to invest in the wellbeing and development of our people, including our first network-wide wellbeing step challenge, our graduate programme, leadership development, coaching and mentoring, and expanded online learning.

Turning to health and safety, Vulcan is committed to providing a safe and healthy work environment for everyone. We are now expanding the rollout of in-cab safety cameras to support safe driving for our business. Our total recordable injury frequency rate improved to 7.1, from 7.8 in FY25. We will keep working to improve on that.

Our community

Our commitment also extends to the communities in which we operate. During the year, we supported organisations including MATES in Construction, Auckland Westpac Rescue Helicopter Trust, the Halberg Foundation and Arts Centre Melbourne, alongside many locally led community initiatives identified by our people.

Trading Update – First quarter of FY27

Turning to our financial performance so far in FY27. It is still early in the year, but the first quarter has been encouraging. In the first three months, Group revenue was \$353.7 million, up 39% on the same period last year.

Sales tonnes per day in 1Q FY27 increased by 27% year-on-year, with improvement in our Steel and Metals segments and contribution from Roofing Industries.

Sales tonnes per day in New Zealand excluding Roofing Industries improved 16% year-on-year and 13% year-on-year in Australia.

EBITDA was up 51%, compared with the same quarter last year. Our Steel segment led the improvement. Underlying EBITDA excluding Roofing Industries lifted 21% year-on-year. EBITDA contribution from Roofing Industries was NZ\$9.1 million in 1Q FY27.

At 30 September 2026, net debt was \$216 million, an improvement on NZ\$227 million from 30 June.

Three months is a short period, and monthly results can vary. But these results show that the momentum we built in the second half of FY26 has carried into the new year.

Priorities

Our priority for FY27 and FY28 is to build on that momentum. We will keep driving organic growth through customer service and margin improvement. We will be ready to capitalise on the business cycle as it turns. We will keep investing in our roll-forming Roofing Industries business. We will use our bench strength and the investment we have made in hybrid sites to grow volumes. And we will keep exploring other opportunities.

Outlook

The industry is beginning to stabilise and there are signs of recovery, acknowledging that conditions remain challenging and the overall pace of recovery is uncertain.

In New Zealand the economy is beginning to recover, with business confidence improving and activity starting to strengthen. Interest rate levels should support households and businesses through FY27, while construction and export activity provide further support. The recovery is likely to remain uneven, however, with inflation, energy costs and global uncertainty continuing to create headwinds.

The Australian economy is continuing to grow at a modest pace, but the recovery is expected to be gradual. Higher interest rates, persistent inflation and elevated household costs are likely to constrain consumer spending, while Queensland Olympics, infrastructure, and population growth provide some support. Overall, we expect a steady but challenging environment, with the pace of recovery dependent on inflation continuing to moderate and interest rates eventually easing.

We will stay disciplined on product availability, service level and cost-to-serve. As conditions improve, we are well positioned to benefit.

The FY27 half-year results are due to be released in mid-February 2027.

Closing

As always, our employees are the most important asset in our business. Our culture, customer focus and teamwork have carried us through a difficult period and into the early stages of recovery. I want to thank all of our people across Vulcan and Roofing Industries for their commitment, and our customers and suppliers for their ongoing support.

Thank you. I will now hand back to Rhys.