Scott Targets NZ$165m in Protein Revenue by FY30

BladeStop identified as key growth platform under Destination 2030

Auckland, New Zealand – [26 August 2026] – Scott Technology (NZX: SCT) today outlined plans to accelerate the global growth of its BladeStop safety technology, following finalisation of the strategic roadmap for its Protein Domain under the Company's Destination 2030 growth strategy. The Protein Domain is targeting NZ$165 million in annual revenue by FY30, more than doubling from NZ$69.4 million in FY25.

A substantial part of the Protein strategy is focused on growing BladeStop's installed base through entry into new geographies and vertical markets, while increasing recurring revenue from service, parts and software. As an early execution milestone, Scott has signed a distribution agreement with AERSA for Mexico, establishing a local route to market in a sizeable food and protein-processing sector.

"*BladeStop is both a world-leading safety bandsaw and a proven differentiated technology stack with a significant opportunity to scale globally*," said Mike Christman, CEO of Scott Technology. "*Under the Destination 2030 growth strategy BladeStop now has a clear roadmap to grow the installed base through new markets and applications, while building a more valuable business around every system we deploy through service, parts and software.*"

Scaling BladeStop Growth and Profitability

Scott plans to increase BladeStop's global installed base through geographic expansion and entry into new vertical markets, using a combination of direct sales and strengthened distributor partnerships. Scott is targeting improved growth and profitability through a more scalable global supply chain and increased contribution from Lifecycle Services, including service agreements, parts and preventative maintenance.

BladeStop Connect provides customers with real-time and historical productivity, operational and safety-event data, with further functionality now in development to expand BladeStop's software offering.

Scott Appoints AERSA for Mexico Expansion

Scott has appointed AERSA as its authorised BladeStop distributor for Mexico. AERSA is an industrial equipment distributor with established customer relationships across the country's food and protein-processing sectors, and will support BladeStop across the customer lifecycle, from equipment sales and commissioning through to training, preventative maintenance, safety-system validation and parts.

"*Mexico represents an attractive growth opportunity for BladeStop, but entering a new market takes more than selling equipment. Customers need local relationships, technical capability, training, parts and ongoing service, and AERSA gives us that from day one,*" said Mark Host, President of Protein at Scott Technology.

Protein Growth Supports Destination 2030

The Protein Domain's NZ$165 million FY30 revenue target forms part of Scott's broader Destination 2030 target of NZ$530 million in annual Group revenue and a 14% EBITDA margin by FY30. Scott is progressing the strategy while forecasting record Group revenue of NZ$290–296 million and record operating EBITDA of NZ$34–36 million for the year ending 31 August 2026.

ENDS

For investor enquiries please contact:
Mike Christman
Chief Executive Officer
E: mike.christman@scottautomation.com

For media enquiries please contact:
Eugene Afanasy
Communications Manager
T: +64 21 0852 4832
E: e.afanasy@scottautomation.com

About Scott

Scott delivers smart automation and robotic solutions that transform industries by making businesses safer, more productive, and more efficient. Our diverse capability makes us the first choice for hundreds of the world's leading brands. With design and build operations across Australasia, China, Europe, and America and over 100 years of engineering excellence, Scott is the global expert in automation.