

Scott Expects Record FY26 as 2030 Strategy Gains Momentum

Auckland, NZ - [12 August 2026] - Scott Technology (NZX: SCT) today announced expectations for a record year as the Company approaches the first anniversary of its *Destination 2030* growth strategy. Scott expects record revenue of NZ\$290–NZ\$296 million (FY25: NZ\$275 million) and record operating EBITDA of NZ\$34–NZ\$36 million (FY25: NZ\$31.5 million) for the year ending 31 August 2026.

Chief Executive Officer Mike Christman said the guidance represents a record financial performance for Scott Technology and reflects the progress made over the past year in building the foundations required to achieve its *Destination 2030* target of NZ\$530 million in revenue by 2030.

"When we announced *Destination 2030* at last year's Investor Day, we set out a clear pathway to build a stronger, more customer-focused business capable of doubling its revenue by 2030. This year we started building the initial capabilities and foundations needed to deliver our ambitions. It is pleasing to see the strategy beginning to translate into commercial outcomes across the business."

Since launching *Destination 2030*, Scott has made significant progress against several strategic initiatives, including:

- Implementing a global **Key Account Management Framework**, enabling cross-domain collaboration to pursue larger, integrated customer opportunities, including the recent JBS US Poultry order, where meat has become a strategic focus category for the Materials Handling & Logistics domain.
- Embedding a global **Lifecycle Services Framework** across the business to strengthen long-term customer partnerships, expand recurring revenue opportunities across the entire lifecycle of Scott projects, and support a target of more than 35% service revenue by FY30 (FY25: 29%).
- Continuing to build the **One Scott operating model** through investment in global systems and governance that strengthen collaboration and support future growth, including establishing the foundations of a single customer platform and implementing a global HRIS to provide a unified people platform.
- Embedding a group-wide **Innovation Framework**, supported by dedicated innovation leaders across Scott's domains and central investment in research and development, creating a disciplined pipeline of technologies aligned with customer needs, market insights and industry bellwethers.

"We are strengthening Scott's position as a globally competitive automation company and laying the foundations for long-term growth. While there is still significant work ahead, we are encouraged by the progress made over the past twelve months. The capabilities we are building today are strengthening customer relationships, improving operational discipline and positioning Scott for sustainable long-term success. Meanwhile, we have very supportive macro tailwinds, with investment into robotics and automation being front of mind for global manufacturing businesses," adds Mike Christman.

FY26 Expectations

- FY26 revenue is expected to be NZ\$290–NZ\$296 million (FY25: NZ\$275 million).
- FY26 operating EBITDA is expected to be NZ\$34–NZ\$36 million (FY25: NZ\$31.5 million).

Scott expects to release its full FY26 results on 22 October 2026.

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About Scott

Scott delivers smart automation and robotic solutions that transform industries by making businesses safer, more productive, and more efficient. Our diverse capability makes us the first choice for hundreds of the world's leading brands. With design and build operations across Australasia, China, Europe, and America and over 100 years of engineering excellence, Scott is the global expert in automation.