



Annual Shareholders' Meeting

July 2026



OCEANIA

Believe in Better

Agenda



- 1 Welcome
- 2 Annual Report and Financial Statements
- 3 Chair's Address
- 4 CEO's Address
- 5 Resolutions
- 6 Other Business

Oceania's Board of Directors



Oceania is governed by an experienced and independent Board that balances continuity with renewal, providing the leadership and oversight needed to guide transformation and progress the company's strategy

Continuing directors

**Alan Isaac**
Independent Director
CNZM, BCA, FCA

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**Gregory Tomlinson**
Independent Director
AME

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**Dame Kerry Prendergast**
Independent Director
DNZM, CNZM, MBA (VUW),
NZRN, NZM

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**Rob Hamilton**
Independent Director
BSc, BCom

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Standing at ASM

**Elizabeth Coutts**
**Chair & Independent Director
Re-election (Res 1)**
ONZM, BMS, FCA

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**Sarah Ottrey**
**Independent Director
Election (Res 2)**
BCom, CFInstD

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Retiring at ASM

**Sally Evans**
Independent Director
BHSc, MSc, FAICD, GAIST

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Board committees (Streamlined to four from 1 April 2026)

Development

Chair: Gregory Tomlinson

Audit & Risk

Chair: Alan Isaac

People & Culture

Chair: Rob Hamilton

Clinical and Health & Safety

Chair: Dame Kerry Prendergast

Risk oversight merged into Audit & Risk; sustainability elevated to the full Board.

Skill Matrix Key:



Core Strengths



Climate



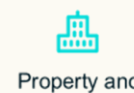
Markets and
Customers



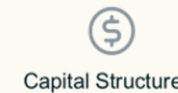
Building and Maintaining
Relationships



Delivering Sustainable
Growth



Property and
Construction



Capital Structure
& Management



Executive Leadership



Australian Experience

Oceania's Executive Leadership Team



Our executive team pairs long-standing operational and care expertise with the commercial capability to drive Oceania's next phase



Suzanne Dvorak

Chief Executive Officer



**Kathryn
Waugh**

Chief Financial Officer



**Sarah
Miller**

Chief Legal and Corporate
Services Officer and
Company Secretary



**Fiona
Cameron**

Chief Sales and
Marketing Officer



**Gareth
Wright**

General Manager Property
& Development



**Michelle
Baker**

Chief Customer and
Services Officer



**Shirley
Ross**

Director of Clinical and
Care Services



**Andrew
Steele**

Chief People Officer



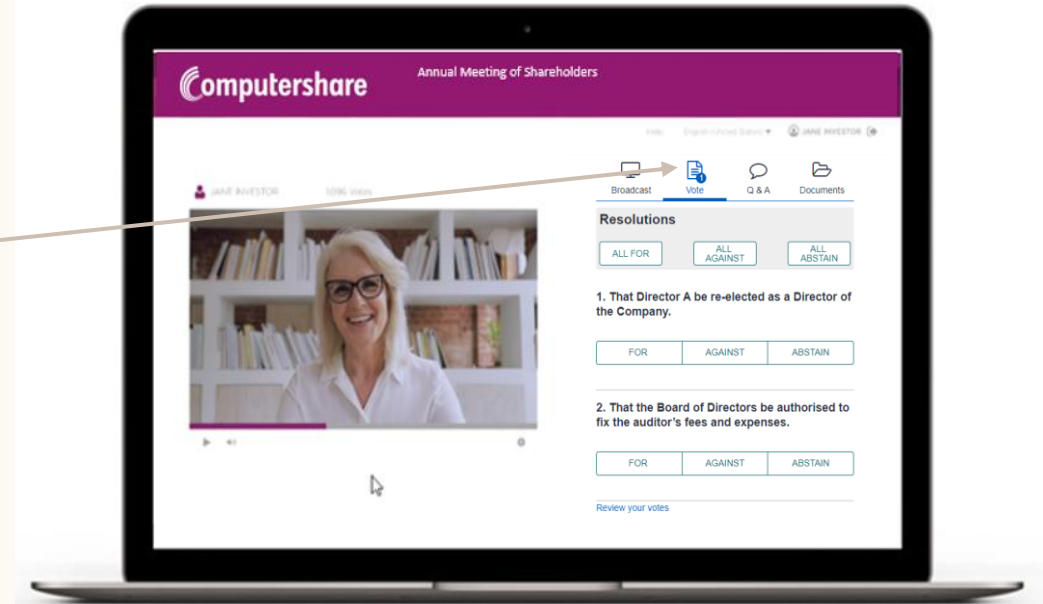
**Hayden
Brown**

General Manager
Strategy

How to vote

Voting online

- Resolutions are put forward once voting is declared open — the voting options will then appear
- Select **Vote**, then choose your voting direction from the options shown on screen
- Your vote has been cast when the **green tick** appears
- To **change** your vote, select 'Change your vote'



Voting in person

- You should have received a voting paper on arrival — raise your hand if not
- Tick 'for', 'against' or 'abstain' for each resolution when invited
- Sign your paper and place it in a ballot box as you leave
- Computershare will assist if you have any difficulty

How to participate in this meeting (Q&A)

Online questions

- Select **Q&A** on your screen at any time during the meeting
- Type your question into the box and press '**Send**'
- Your question is sent straight to the moderator
- Q&A can also be used for help - a Computershare representative will respond directly to you

In-person questions

- Raise your hand and we will bring a microphone to you
- Please state your name, and whether you are a shareholder or a proxy holder - and if so, the shareholder you represent



Further Information



Apologies

An apology has been received from Alan Isaac. Are there any apologies that anyone would like to have recorded?



Proxies

A number of shareholders have appointed proxies to cast their vote.

The Board's discretionary proxies will be advised after each resolution.



Annual Report

Contains the Financial Statements and Auditor's Report for the year ended 31 March 2026.

Available on the Oceania website.

Circulated May 2026 electronically or in hard copy to all shareholders on the register at the time of mailing. The Annual Report is considered read.

Chair's Address: Elizabeth Coutts



Waterford, Auckland

Our residents and our people

Engaged teams deliver better care - and better care signals a healthy business

3,900+
residents

~2,200
team members

79.5%

Care residents who maintained
or improved wellbeing

+33

Resident
Net Promoter Score¹

70%

Employee engagement

vs **65%**

New Zealand healthcare
benchmark

**A strong culture and engaged workforce underpin consistent
execution, drive sustainable performance
and investor value**

1. New methodology and inclusion of village residents and care residents FY26



Sustainability



Every environmental and social financing target met - and the first retirement village in New Zealand to achieve a 4 Star Green Star Communities rating ¹

Connected care

Care residents maintaining or improving wellbeing

79.5%

Franklin Village
Stage 1
designed to
Homestar 7 ²



Inspired Living

Construction waste diverted
from landfill

90.5%

Auckland only - no regional construction in FY26

Franklin Village



Empowered People

Employee retention

71.6%

Gender diversity (CEO-3, female)

82.9%

Purposeful Impact

Scope 1 and 2 GHG emissions
(tCO₂e)

2,515

Reduction against FY22 base year

↓ 44%

1. Metrics for the 12 months ended 31 March 2026

2. Franklin Village stages 1 and 2 designed to NZGBC Homestar 7 (v5). From FY28, new independent living developments are committed to Homestar 6 (v5)

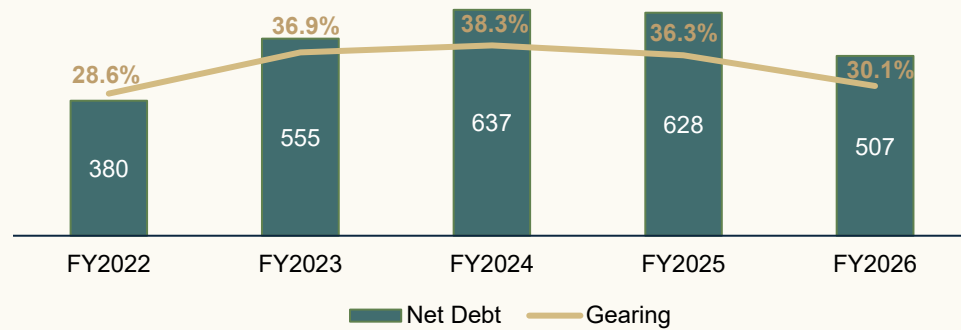
A stronger balance sheet established



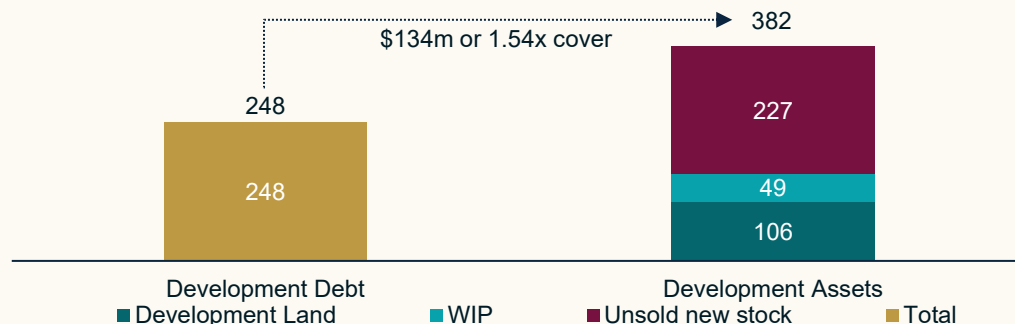
A more resilient balance sheet to support the business through the current market cycle and beyond

Net debt reduced by \$121m to \$507m in FY26 – development debt coverage key to reducing debt

Net debt NZ\$m and gearing¹ as at 31 March

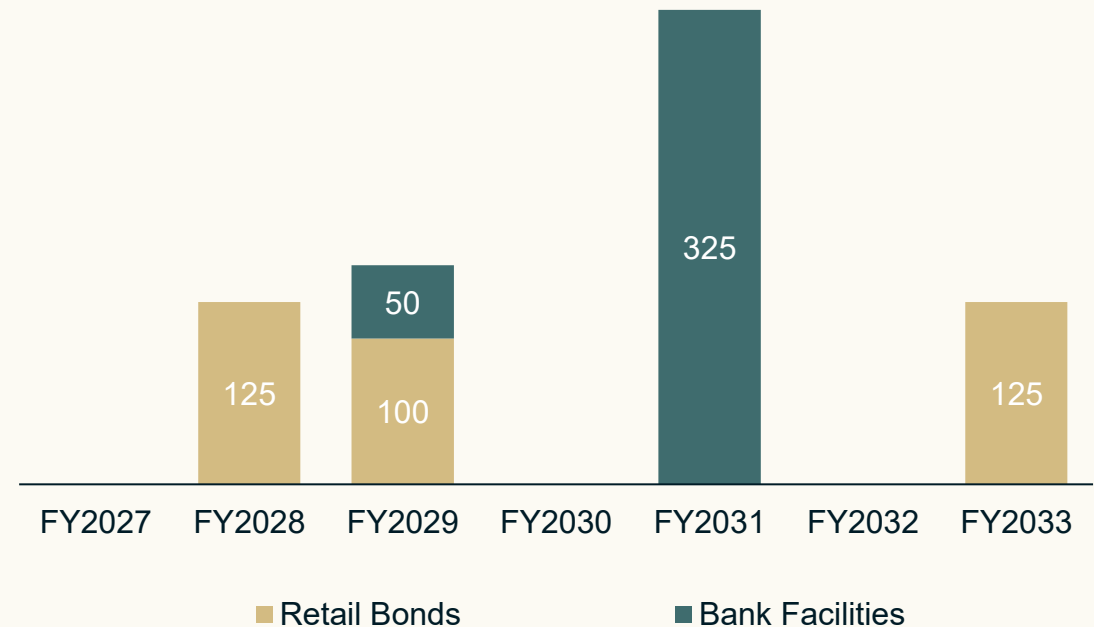


Development debt to development assets as at 31 March 2026 NZ\$m



\$725m of facilities with ~\$200m of headroom – diversified funding, well spread maturities with limited near-term expiry concentration

Maturity profile² NZ\$m



1. Gearing is calculated as a ratio of net debt to net debt plus book equity. The metric is classified as non-GAAP, meaning it does not adhere to a standardised definition under GAAP. Non-GAAP measures are unaudited and presented to assist investors in understanding Oceania's financial performance. Refer to the FY26 result presentation available at www.nzx.com/companies/OCA.

2. Includes \$125m OCA030 bond completed in July 2026, and subsequent reduction of bank facility headroom.

A transformed portfolio

What has changed since Oceania listed in 2017

- ✓ **Deliberate rebalancing**
Care and village living close to evenly balanced, 80% under an occupation right agreement
- ✓ **Disciplined capital allocation**
An early, portfolio-wide view drove divestments and new development
- ✓ **Younger, higher-quality portfolio**
Concentrated in higher-value metro markets

Metric	At listing (FY17)	Today
Sites	50	30
Total assets	\$918m	\$3.1b
Aged Care	~75%	~50%
Under an ORA	~30%	~80%

Oceania is positioned to respond to market trends while maintaining balance-sheet flexibility
Our development pipeline creates a clear path to \$4b in total assets post development



Portfolio footprint

\$3.1b
Total Assets

30
Sites

3,937
Units

~1,270
Pipeline



Our Strategic Framework

Launched at our Investor Day in September 2025



Strong alignment of Executive Incentives and Shareholder Value OCEANIA

Short and long term incentives align senior management remuneration to performance and Shareholder returns

SHORT TERM INCENTIVE

Rewarding a return to positive Free Cash Flow from Operations

Key FY27 performance measures

- Free Cash Flow from Operations (vs target) **40%**
- Underlying EBITDA growth (vs target) **40%**
- Resident experience, employee engagement and execution of the 5-year strategy plan **20%**

Nothing is paid below threshold performance; awards are capped at 140% of target.

LONG TERM INCENTIVE

Rewarded only through share price growth

How it works

- Share options only realise value if the share price rises above a fixed exercise price
- ~3-year vesting focuses executives on sustained, long-term value creation
- When it is appropriate to do so, shares issued on exercise are matched by an on-market buyback

FY27 grant value: CEO 70% of fixed base; other senior executives 40%.

SAFETY & CARE GATE No short-term incentive is payable in any year unless health and safety leadership standards are met

Risk Management

The Board continues to closely monitor and manage risks in an increasingly complex and dynamic environment



Safety and quality of care - *Clinical governance and resident outcomes*



Regulatory change - *Retirement Villages Act review and sector reform*



Cyber security - *Cyber, data and privacy*



Funding and delivery of care - *Sector funding constraints*

The newly combined Audit & Risk Committee strengthens oversight and ensures preparedness for emerging and ongoing challenges

Oceania's top risks and mitigation plans are set out in the Risk Management section of the FY26 Annual Report



Renewing your Board



Deliberate and orderly succession, assessed mix of skills and experiences required



Sarah Ottrey

Independent Director
BCom, CFInstD

Joined 2026



- Appointed February 2026
- Career built in marketing and customer-focused industries — Unilever, Heineken/DB Breweries
- Chair of Christchurch International Airport and Whitestone Cheese; director of Skyline Enterprises; former director of EBOS Group
- Member of the People and Culture Committee and the Clinical and Health & Safety Committee



Sally Evans

Independent Director
BHSc, MSc, FAICD, GAIST

Joined 2018. Retiring 2026



- Retires after eight years as an Independent Director
- More than three decades in health, aged care and retirement
- Chaired People and Culture, then Sustainability — overseeing the implementation of Oceania's first comprehensive sustainability strategy
- Served on the Clinical and Health & Safety Committee, a tireless advocate for our residents



**Oceania's commitment to high quality,
person-centred care - increasingly
supported by new tools and
technology - is both our purpose and
our opportunity**

CEO Address: Suzanne Dvorak



The Bayview, Tauranga

FY26 – A year of focused delivery



Oceania reported a record underlying result for the financial year ended 31 March 2026

HOW WE REFRESHED OUR STRATEGY



Scored every site against five criteria

DCF scale

Valuation vs book

Cash flows

Demographic demand

Development potential



Mapped who we serve

A demographic review of every catchment - today and tomorrow



Rebuilt the financials

A full model of our levers - what we can do, and in what order



Engaged independent experts

Valuation & capital · sector · capital markets · resident research

FINANCIAL HIGHLIGHTS

Record Sales Volume



603 units

Up 16.0% from 520 units in FY25

Proforma Underlying EBITDA^{1,3}



\$97.7m

Up 20.2% from \$81.3m in FY25

Free Cash Flow from Operations^{2,3}



(\$15.0m)

Improved 64.0% from (\$41.7m) in FY25

Net Debt



\$506.7m

Down 19.3% from \$628.0m at FY25

1. Proforma Underlying EBITDA is adjusted for the impact of the closure of the Wesley Institute of Nursing Education in April 2025. A reconciliation to the reported statutory figures is included in Appendix 03 of the FY26 results presentation.

2. A reconciliation of Free Cash Flow from Operations to the reported statutory figures is included on page 11 of the FY26 results presentation.

3. This metric is classified as non-GAAP, meaning it does not adhere to a standardised definition under GAAP. Non-GAAP measures are unaudited and presented to assist investors in understanding Oceania's financial performance. Refer to the FY26 result presentation available at www.nzx.com/companies/OCA.

Record FY26 sales - turning stock into cash



Achieving 603 settlements - our highest sales volume on record, up 16% on FY25



201 **New Sales**
units

A record, **up 9%** on FY25



402 **Resales**
units

A record, **up 20%** on FY25



Franklin

84%¹

ILU sold or under application



Meadowbank
Ōrākei building

70%¹

Sold, under application and occupied

\$342m → \$227m

unsold development stock reduced
on FY25

\$115m

net capital released over FY26

Applied to debt

further stock reduction a primary
focus through FY27

A leaner, more profitable business

Well positioned for sustained earnings growth



\$13.2m

Cost Savings

Structural savings delivered in FY26, annualising to \$20m in FY27, with a \$30m FY27 target including cash savings



\$27k

Care Profitability

Care earnings per occupied bed¹, up 40%, with occupancy held at 95.5%



64%

Free Cash Flow from Operations

Improvement in Free Cash Flow from Operations, on track to be cash positive in FY27

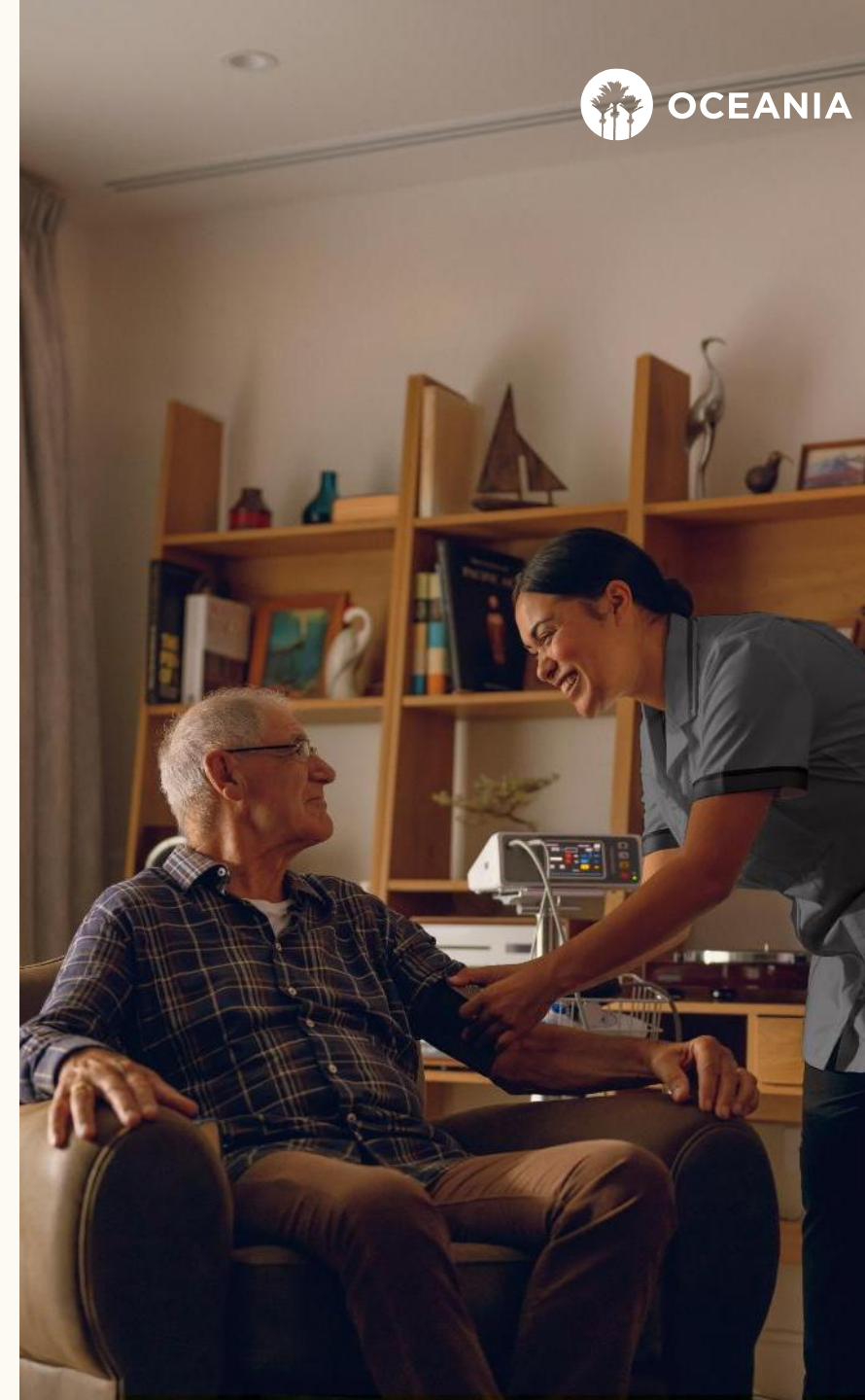


\$200m

Debt Headroom

\$121m reduction in net debt to \$507m, with gearing of 30.1% at the low end of our target range

Embedded, repeatable, structural - a business built to perform in all market cycles, not one waiting for the market to turn



A more focused, stronger Oceania



A team of 2,200 people and 3,900+ residents - a focused, more capable organisation supporting them

A more capable team

Smaller than a year ago, better supported, with investment in leadership and systems

One leader at every site

One manager now leads both the care centre and the village — a single point of contact for residents and families as their needs change

A restructured senior team

Organised around clearer portfolios, priorities and productivity

Values built by our people

Built from what our people told us matters, with defined behaviours behind each — and already shaping how we work

A stronger, more grounded Oceania than a year ago
A foundation we are ready to build upon

Our Values



We're one team



We're committed to care



We're proud to deliver



We're finding better ways

The Sands - Auckland

Development pipeline



Flexibility in pipeline to develop to market conditions with a mix of premium, high density and broadacre options

FY27 DELIVERY

Consented pipeline additions at existing, operational villages



Franklin (stage 2) - 28 ILU

New villas



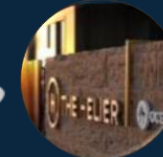
Elmwood, Auckland - 30 ILU

Conversion of villas & apartments



Bream Bay - 23 ILU

New villas



AUCKLAND

Lady Allum · Milford | The Helier · St Heliers | Waterford · Hobsonville | Franklin · Pukekohe | Elmwood · Manurewa



TAURANGA

The Bayview · Tauranga



HAWKES BAY

Duart · Hastings | Gracelands · Hastings

81 units

2H27 development delivery

~150 units p.a.

Build rate as the pipeline scales

~1,270 units

Total development pipeline

~\$1b



FY27 priorities



Sell-down unsold stock and further reduce debt



Positive Free Cash Flow from Operations



\$30m cost discipline



Develop 81 units



Continue to refine the portfolio

Questions

Resolutions



The Sands, Auckland

01.

Re-election of Elizabeth Coutts:

That Elizabeth Coutts, who retires by rotation and is eligible for re-election, be re-elected as a director of the Company

02.

Election of Sarah Ottrey:

That Sarah Ottrey be elected as a director of the Company

03.

Auditor's remuneration:

That the directors be authorised to fix the auditor's remuneration for the ensuing year

04.

Shareholder proposal:

That shareholders recommend that the Board commission an independent strategic review of Oceania Healthcare, with the objective of identifying options to maximise shareholder value and to address the long-standing discount of the Company's share price to its net tangible asset backing, and that the Board report the findings of that review to shareholders

Voting has now closed



General Business

Questions from the floor and online

Please state your name, whether you are a shareholder, or a proxy holder, the name of the shareholder represented

Thank you



OCEANIA

Believe in Better