

MARKET RELEASE

30 June 2026

FY26 Annual Report

Trade Window Holdings Limited (NZX/ASX: TWL), a global trade software company, is pleased to confirm the release of its Annual Report for the year ended 31 March 2026. The report is available on the NZX and ASX platforms and on the company's investor hub at <https://investors.tradewindow.io>.

FY26 highlights

As per the results released on 29 May 2026, trading revenue grew 20% to \$9.6 million, with Annual Recurring Revenue (ARR) surpassing \$10 million for the first time, ending the year at \$10.1 million, up 17% on FY25. Revenue growth has been unbroken since TradeWindow's NZX listing in November 2021, reflecting a compound annual growth rate of 28% since FY23.

Gross margin improved to 60% for the full year, rising to 63% in Q4 FY26 as the cloud migration of on-premise customers approached completion. The EBITDA loss narrowed to \$1.2 million, an improvement of \$0.3 million on FY25. Net loss after tax was \$2.6 million, down 26% on the prior year. The company closed the year with a cash balance of \$4.2 million and no bank debt.

Customer retention continued to strengthen to 89%, up 2 percentage points on FY25. Shipper Average Revenue Per Customer (ARPC) grew 22% to \$30,352 per annum and freight forwarder ARPC grew 27% to \$13,907 per annum.

The Annual Report contains further detail on financial performance, strategy, governance and the FreightAI development programme.

Released for and on behalf of TradeWindow by Andrew Baggart, Chief Strategy Officer.

ENDS

About TradeWindow:

Founded in December 2018, TradeWindow is an NZX and ASX-listed software company that provides digital solutions for exporters, importers, freight forwarders, and customs brokers to drive productivity, increase connectivity, and enhance visibility. TradeWindow's software solutions integrate to form a cohesive digital trade platform that enables customers to more efficiently run their back-end operations, share information and securely collaborate with a global supply chain made up of customers, ports, terminals, shipping lines, banks, insurance companies, and government authorities.

www.tradewindow.io

Further information:

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