

25 June 2026

**Cooks Coffee Company Limited**  
("Cooks Coffee", or the "Company" or the "Group")  
**Final results for the year ended 31 March 2026**

**INTERNATIONAL EXPANSION CONTINUES WITH STORES CONFIRMED IN DUBAI AND INDIA**

Cooks Coffee (NZX:CCC; AQUIS:COOK), the international coffee focused café chain, announces the publication of the Company's Annual Report and Financial Statements for the year ended 31 March 2026.

Since the release of the preliminary results in May (recapped below) the expansion of the Esquires brand internationally has three new milestones with 2 new stores in Dubai confirmed and one in India. The stores will open within 3 months. A further 7 stores have opened in the UK and Ireland.

The Annual Financial Report is available to view on the Company's website at: <https://cookscoffeecompany.com>

**RECAP OF PRELIMINARY INFORMATION RELEASED ON MAY 28 2026**

**Cooks Coffee Company Limited**  
**Preliminary results for the year ended 31 March 2026**

**COOKS COFFEE ESQUIRES BRAND STORE SALES UP 22.8%**  
**NORMALISED EBITDA UP 27%.**

Cooks Coffee (NZX:CCC; AQUIS:COOK), the international coffee focused café chain, announces the publication of the Company's Annual Report and Financial Statements for the year ended 31 March 2026.

**Financial Highlights**

**Sales up 22.8%. Total Group sites (Esquire branded) increased by 18%**

- Full year Group store sales of NZ\$95.8m in the UK & Ireland, up 22.8% (FY25: NZ\$78.0m)
- EBITDA increased 14.3% to NZ\$1.39m (FY25: NZ\$1.22m) .
- Normalised EBITDA on continuing business NZ\$1.69m up 27%.
- Revenue increased 84% to NZ\$12.4m (FY25: NZ\$6.7m)
- Revenue excluding Dairygold sales increased 22.4% to NZ\$5.7m
- Dairygold managed stores contributed NZ\$5.3m of sales (FY25: NZ\$1.0m)
- Debt reduced from NZ\$4.2m to NZ\$2.5m
- Total Group sites increased to 105 across the UK and Ireland, up 18% from 89 sites at 1 April 2025

**Operational Highlights**

***United Kingdom***

- UK store numbers increased to 82 stores at 31 March 2026
- There were net 12 new stores opened during the year.
- Like-for-like sales increased 1.8%

## ***Ireland***

Winner of two awards at Irish Franchise Association Awards Franchisee of the Year (Food and Beverage) awarded to long standing franchisees Manish & Stuti Basu from Mullingar. Esquires Coffee (Ireland) won the Franchisor of the Year (Food and Non-Food) award.

- Continuing store sales increased 29% to NZ\$30.5m
- Irish outlet numbers increased 35% to 23
- Like-for-like store sales increased 4.9%

## ***Tesco Ireland Partnership***

During the year, the Group formed a new partnership with Tesco Ireland, with Esquires now operating six stores within Tesco outlets at Tullamore, Clonmel (Powerstown), Youghal, Waterford and Wexford and Liffey Valley which opened on June 24.

## ***Dairygold Managed Stores***

The four Dairygold company-managed stores contributed 17.6% of Irish store sales for the year.

## **Outlook**

The FY27 financial year has begun strongly with four new stores opened in the UK and three in Ireland opened in the first quarter.

There are two new stores being committed in Dubai and one in India to be open in the second quarter of FY27.

The Company continues to focus on disciplined network expansion, supporting franchisee profitability and performance and maintaining strong brand standards and differentiated food and beverage offerings.

The Annual Report is now able to view on the Company's website at:

<https://cookscoffeecompany.com>

## **Enquiries:**

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