

PaySauce lifts processing fees 12% YoY in New Zealand - Global Payroll Platform live in Australia

Lower Hutt, New Zealand - 8 April 2026

Software as a Service Fintech PaySauce (NZX: PYS) today reports a 12% YoY increase in processing fees for the quarter to March 2026 (4Q 26) with growth driven by a 6% increase in new customers to 8,600 and a simplification of the company's service offer.

A key achievement in the quarter was the onboarding of the company's first commercial customers in Australia on the new Global Payroll Platform. This followed a successful pilot last year and a soft launch at the Australian Dairy Conference in February 2026. The full commercial launch of the solution is scheduled for the end of this month.

KEY YEAR-ON-YEAR PERFORMANCE HIGHLIGHTS FOR 4Q 26

- ARR of \$8.9m (up +6% YoY)
- Recurring revenue of \$2.2m for the quarter (up +4% YoY)
- Processing fee revenue of \$1.8m for the quarter (up +12% YoY)
- Customers at the end of the quarter: 8,600 (up +5% YoY)

Metric	Mar 2026 ¹	QoQ Change	YoY Increase
ARR	\$8.9m	-4%	+6%
Recurring revenue (for the quarter)	\$2.2m	-3%	+4%
Processing fee revenue (for the quarter)	\$1.8m	-2%	+12%
Active customers [#] (March 2026)	8,600	-	+5%

Revenue growth from new customer acquisition and service enhancements more than offset a -23% year-on-year decline in interest income on client funds, as term deposits matured and were re-priced at lower yields. Interest income now represents 18% of total recurring revenue, 6 percentage points lower than Q425

¹ All figures are in New Zealand dollars unless specified otherwise.

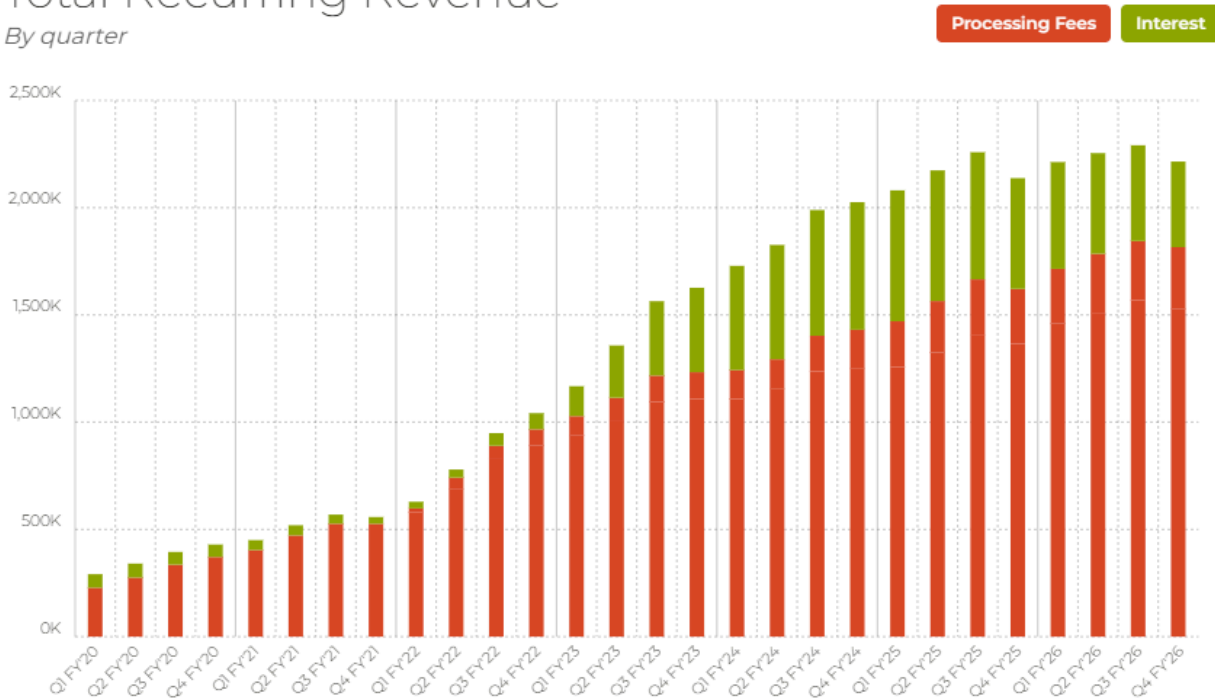
[#] Active customers are those that have processed payments in the month



ARR and Q426 Recurring Revenue increased by +6% YoY (to \$8.9 million) and +4% YoY (to \$2.2 million) respectively. Against the December quarter - traditionally the strongest for the company - ARR, recurring and processing fee revenue were down.

Total Recurring Revenue

By quarter



CEO Asantha Wijeyeratne said: “Processing fee revenue growth accelerated in the fourth quarter, underpinned by our strategic focus on Standard and Premium plans. Customers continue to demonstrate strong recognition of the productivity benefits and value our solutions deliver, validating our decision to retire the Simple plan and sharpen our overall value proposition.

“Our teams on both sides of the Tasman are highly focused on continuing to drive growth into FY27 and the new Global Payroll Platform is proving the right tool to deliver that. I’m delighted to see Australian customers onboarding onto the Global Payroll Platform and I look forward to providing a further update when we release our full year financial results to 31 March 2026 in May.”

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ABOUT PAYSAUCE

PaySauce is a SaaS fintech platform delivering digital payroll solutions across 14 jurisdictions in Asia-Pacific. The technology enables small employers to digitally onboard, pay and manage employees from any device. The platform includes



rosters, mobile timesheets, payroll calculations, banking integration, automated payments, PAYE filing, labour costing, and automated general ledger entries. The PayNow feature enables customers' employees to access the pay they've earned before payday, providing a free alternative to payday lenders. www.paysauce.com

CONTACT

Jaime Monaghan

CFO PaySauce

+64 22 5246366

Please direct any investment queries to investor@paysauce.com
