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Agenda

Welcome Introducing Contact31+



Mike Fuge
Chief Executive Officer

Renewables and flexibility



Dorian DeversChief Renewable Growth Officer

Relationships with our stakeholders



Chris AbbottChief Corporate Affairs Officer

Manawa integration update



Matt Bolton Manawa Integration Director



John Clark Chief Generation Officer



Jan BibbyChief People Experience Officer

Leading the energy transition at home



Carolyn Luey Chief Retail Officer

Tech advantage



Tighe WallChief Technology Officer



John ClarkChief Generation Officer

Financial framework for growth



Matt Forbes Chief Financial Officer

Introducing Contact31+

Mike Fuge

Chief Executive Officer



Key messages



Contact26 has transformed us into a bigger, cleaner and stronger company



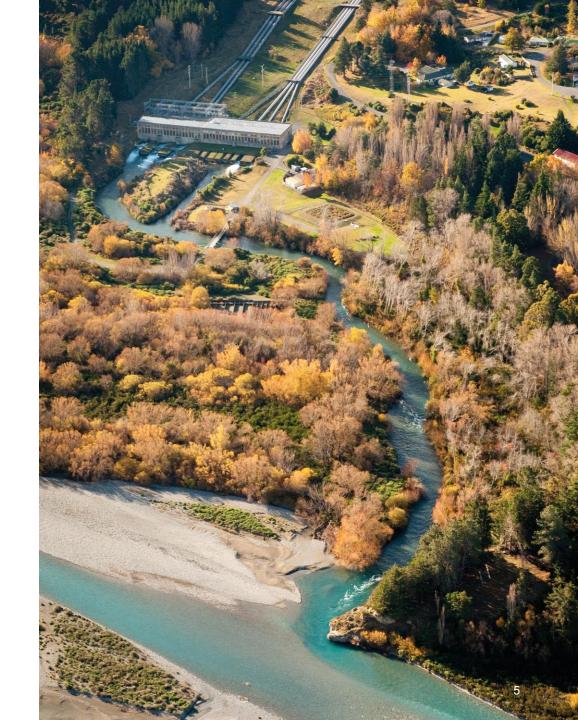
The market needs more renewables and flexibility as New Zealand's energy transition continues



We are well positioned to capture the market opportunity, with clear advantages that distinguish us from competitors



We have a clear plan to go after this opportunity – introducing Contact31+



Contact26: Leading decarbonisation, renewable growth and delivering value for our investors

1 Decarbonisation and renewable growth



2 new major geothermal plants online adding ~2TWh of generation



3 projects under construction, battery, solar and geothermal



11.8+ TWh p.a.
of generation
expected from FY26
>95% renewable¹

3 Investment and earnings performance

Normalised and expected

EBITDAF² \$980M FY26e, **up \$427M 77%** from FY21 **\$2B**Cumulative growth capex invested FY21 – FY26e³

2 Retail



30 June 2025 642k

Total retail connections⁴



13k

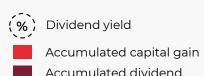
Contact Mobile connections



144k

Households on Time of Use plans 4 Shareholder returns

Dividend 40cps FY26e⁶, **up 5cps 14% from FY21**



Total shareholder return (FY21 - FY25)

Maintained market leading cost-to-serve

30% lower than next competitor⁵

Contact26: Contact is now bigger, cleaner and stronger





8.4TWh of generation across hydro, geothermal and thermal plants



81% renewable generation

FY21



EBITDAF \$553M NPAT \$187m



Retail multi-product offerings across broadband, gas and electricity **508k total connections** as at start of year²



Strong generation portfolio but with limited geographic and tech diversity



5x geothermal stations





2x thermal baseload 2x peaking stations

2 Contact in FY26



FY26 expected generation 11.8TWh across hydro, geothermal, solar and thermal plants and wind PPAs¹



FY26 generation is expected to be >95% renewable¹

FY26



Normalised and expected EBITDAF \$980M¹ \$945M after one-off Manawa costs FY26e



Retail multi-product offerings now include mobile **642k total connections** as at start of year³



New Zealand's most diversified renewable generator post Manawa Energy and renewable builds



7x geothermal stations



26 x hydro schemes



3x thermal peaking stations⁴



Wind PPAs

In construction:



1x battery



1x solar (



1x geothermal

There is a compelling market opportunity supporting Contact31+ ambitions

Key trends:



The energy transition is leading to increasingly volatile renewable supply that requires more intra-day firming



Customer needs and behaviours are changing, as they electrify and increasingly manage their energy use



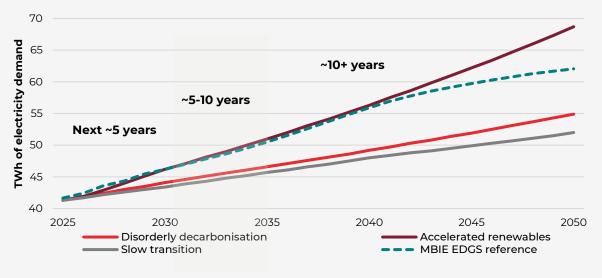
3-5TWh of new demand over the next 5 years is expected to underpin new development, driven largely by gas electrification



We have better clarity on key market risks (e.g., NZAS¹ operations, government policy) providing confidence to grow and invest

We considered the key trends under Contact's three market scenarios:

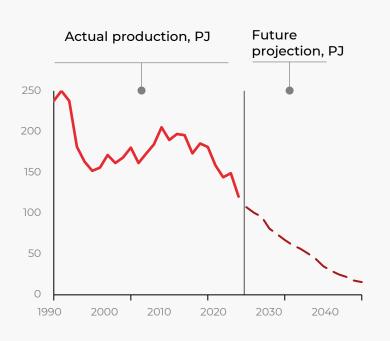
- Accelerated renewables: significant growth in demand as New Zealand electrifies at pace
- Disorderly decarbonisation: slower demand growth scenario, reflecting demand exit and delay to committed decarbonisation projects
- **Slow transition:** sharp slow-down in transition and cancellation of near-term committed projects



The impacts of the energy transition have become more evident, with increasing wholesale price volatility

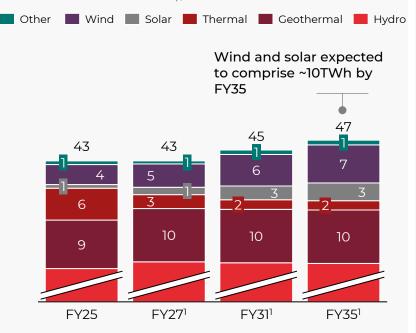
Gas supply is declining ~20% year-on-year

Annual gas production, PJ



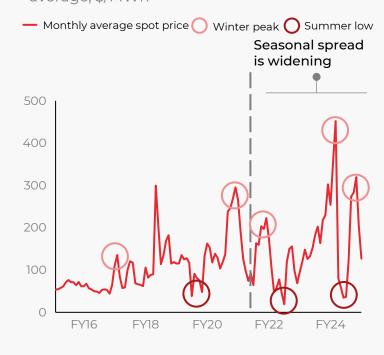


Grid electricity production (including supply, demand and losses), TWh



This is driving more volatile prices across seasons

Wholesale electricity spot price, monthly average, \$/MWh



Source: EMI wholesale price data (OTA node), MBIE electricity & gas statistics and 2P reserves.

^{1.} Forecast under Contact's disorderly decarbonisation scenario.

At the same time, customers are accelerating electrification and increasingly managing their energy use



Cumulative annual growth in EV sales in 2021-2024¹



Good Plans (Time of Use) customers since 2022, as customers increasingly participate in their energy management



Committed investment in electrification by major industry players towards FY30



Demand response now in the market, with industrial take-up of flexible, seasonal and/or off-peak structures increasing





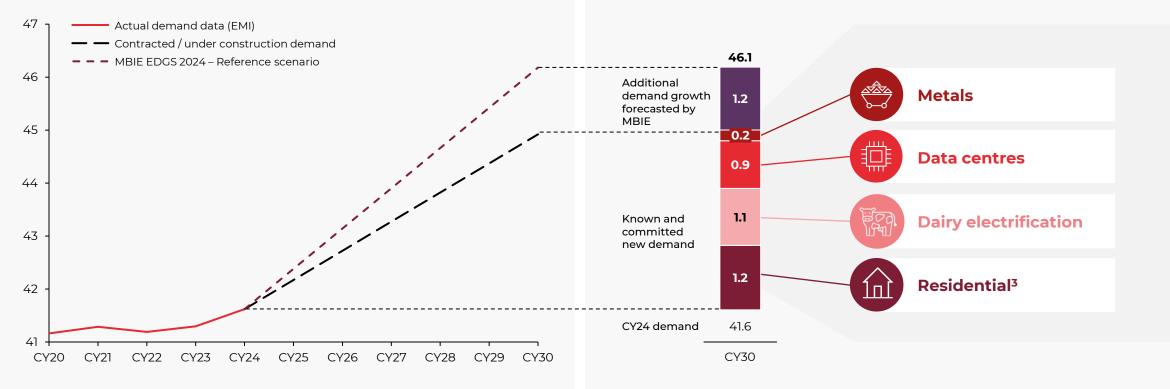
Electricity demand is expected to grow by up to ~5TWh by FY30, with >3TWh tied to known and committed sources



New Zealand grid electricity demand growth over time¹, TWh/year

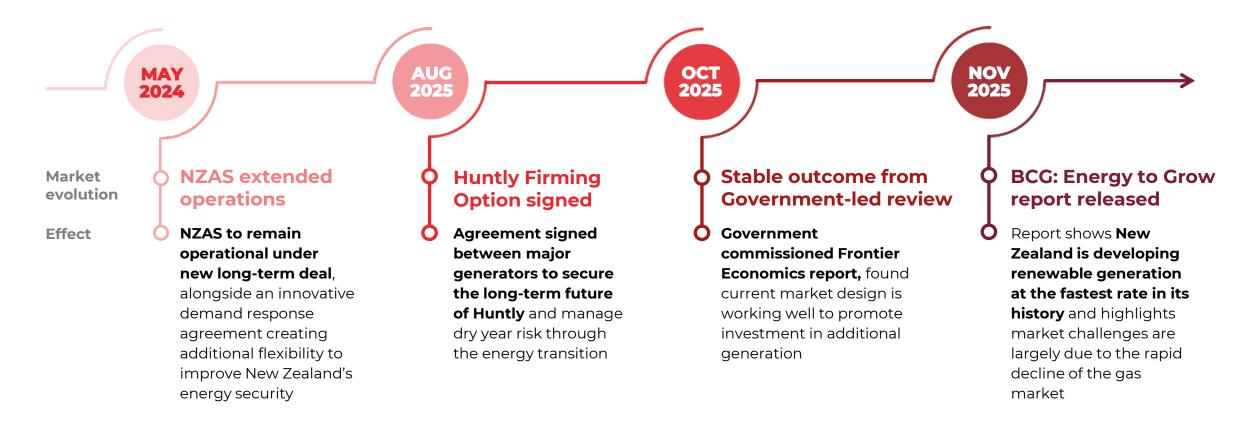
Dairy, data centres, metals and residential sector expected to drive new demand

Breakdown of new-to-grid electricity demand in 2030², TWh/year



^{1.} MBIE EDGS reference case used as a proxy for market expectations given its use by Transpower for capital investment planning. | 2. Forecast does not include assumptions around potential industrial demand loss or line losses. | 3. Includes residential EV charging.

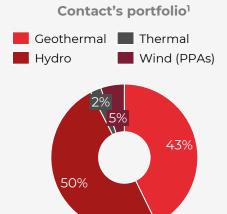
We have better clarity across key market risks, providing confidence to grow and invest



New Zealand will have a general election in 2026 and the electricity sector is likely to remain in focus. While radical proposals may be floated, we expect mainstream parties to draw on the Government-led review and the BCG report to understanding the challenges faced by the sector and the investment required.

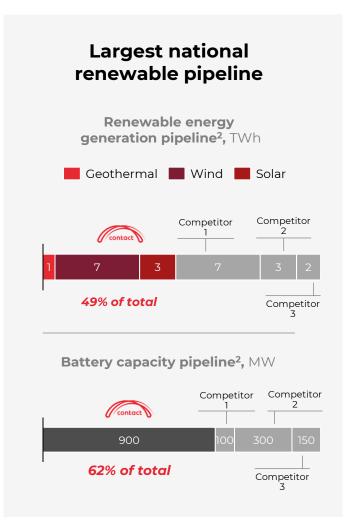
Contact is well positioned to capture the market opportunity

Most diversified portfolio in New Zealand



Only New Zealand player with geothermal, thermal, hydro and wind generation

+ solar, battery and geothermal builds underway



New Zealand's leader in geothermal

operations and capabilities

~50%

of national geothermal generation FY25

Trusted retailer

with leading cost-to-serve

~30%

lower cost-to-serve than peers³

~80%

of national geothermal output growth since FY15 3rd

Most Loved & Trusted Energy Brand⁴

^{1.} Reflects FY26e output by technology as indicated in August 2025. Assumes mean hydrology and wind conditions. | 2. Excludes under construction projects. Also excludes 3rd party solar purchases, pre-pipeline opportunities and other prospects where access is not yet secured. The large majority of options in these pipelines remain subject to resource consent approvals. | 3. Based on total retail opex per connection in FY25. | 4. Consumer NZ retailer survey April 2025.

Contact31+

Leading New Zealand's renewable energy future

Strategic pillars



Extend our advantage as New Zealand's geothermal leader

Scale on high-quality existing fields, explore new options, and continue to improve our cost-leadership position



Empowered people and leaders

Unite our people behind Contact31+ and develop New Zealand's best energy leaders



Lead on new flexibility in New Zealand

Accelerate batteries, build advantage in hydro flex and maintain gas flex, optimising our portfolio in real time



Build into new demand with wind and solar

Deliver lowest-cost diversified wind and rapidly deploy solar, anchored on long-term industrial partnerships



Lead the energy transition at home

Empower our customers to shift energy use, while making every interaction easy and personal



Relationships with our stakeholders

Maintain enduring trust with stakeholders, investing for secure, affordable renewable energy while upholding our environmental commitment



Tech advantage

Establish a distinctive edge in data and AI on a simplified and secure technology platform



Productivity

Drive disciplined growth by simplifying processes and deploying automation

Enablers

Underpinned by continued operational excellence across our diverse and resilient portfolio

Contact31+ will deliver the highest value outcomes for our investors and New Zealand

Select target FY31 outcomes under Contact31+

Subject to future investment decisions¹

Target renewable energy outcomes



250MW+ geothermal delivered / committed



500MW batteries



500MW+ winddelivered / committed



450MWac solar delivered

Target financial outcomes



\$90 <u>per</u> <u>customer</u>

retail cost-to-serve²



\$1.3-1.4B EBITDAF

fully-ramped on exit³



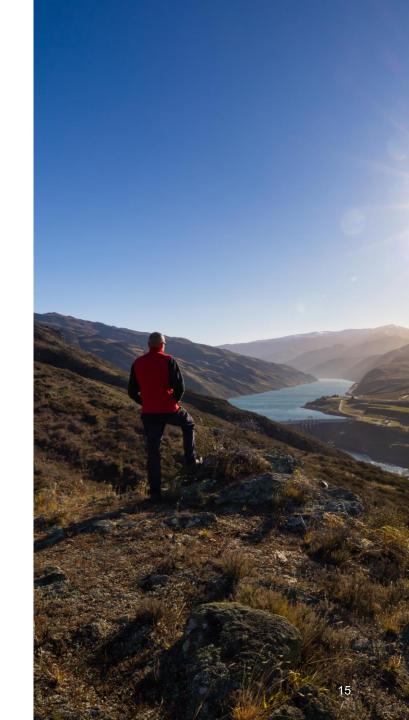
+300bps ROIC

versus historical



>50cps dividend⁴

1. These outcomes are dependent on a number of future investment decisions which will be considered by the Board in isolation with all information available at the time. Pending appropriate market conditions and projects meeting returns thresholds. | 2. Our cost-to-serve target under Contact26 was on a per connection basis. Under Contact31+ we measure cost-to-serve on a per customer basis to enable a customer-centric view of cost and facilitating comparison with global benchmarks. Cost-to-serve in FY25 was \$113/customer and \$83/connection. | 3. In-year FY31 EBITDAF target \$1.2-\$1.3B. | 4. All future dividend decisions are at the discretion of the Board at the time.



Renewables and flexibility

Dorian DeversChief Renewable
Growth Officer



Contact26: We honed our project execution muscle and are primed for continued renewable growth

Attractive returns on completed projects



Tauhara

Technology: Steam

174MW

Online: May 2024

~1,450GWh

Cost: \$931M

~13% IRR1

Post construction



Te Huka 3

Technology: Binary

51MW²

Online: December 2024

~430GWh

Cost: \$305M

~14% IRR¹
Post construction

Sequenced execution across technologies



Tracking to plan on new builds



Glenbrook-Ohurua
Grid-scale battery

Grid-scale battery 100MW / 200MWh

Target online Q1 CY26 Target IRR ~8-9% at FID



Kōwhai Park

Solar farm 150MWac / ~275GWh

Target online Q2 CY26 Target IRR ~12% at FID

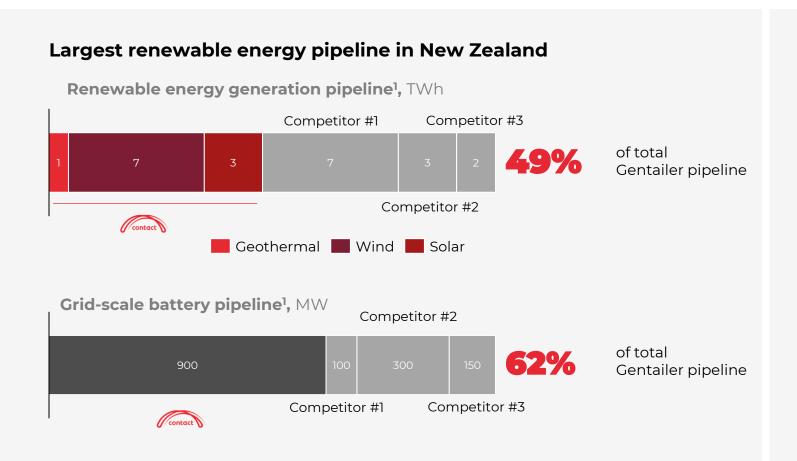


Te Mihi Stage 2Geothermal plant

Geothermal plant 101MW / ~830GWh

Target online Q3 CY27
Target IRR ~10% at FID

Contact26: We built New Zealand's largest renewable energy pipeline – with premium attributes



Key advantages



Large scale projects:

With multiple 300+ MW wind and 150+ MWac solar options



Prime locations: Close to key load centers (e.g., Auckland), resulting in favourable location factors and high capture rates



High-capacity factors:

Driven by high quality renewable energy resources

Source: Media, company websites and publications.

We are New Zealand's leading geothermal operator and developer



Geothermal is an attractive source of firm, baseload power regardless of the weather, with an average capacity factor of ~95%¹



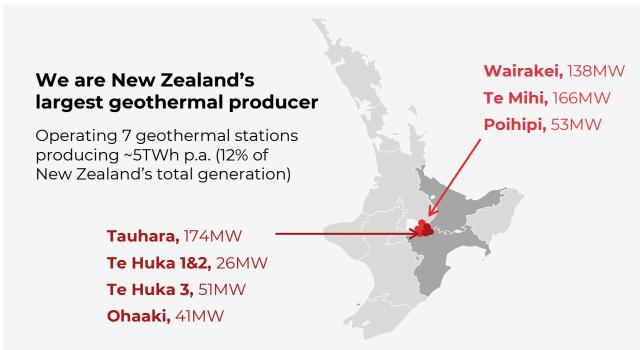
Geothermal is renewable and low-carbon with the potential to be zero-carbon with reinjection technology



Geothermal has a low operating cost of ~\$10/MWh on average²



Geothermal is long-lived and resilient. Contact's Wairakei station has been operational since 1958



We have a suite of capabilities across the geothermal value chain that we will leverage to capture new opportunities

Reservoir management

- Operating experience on the world's second longest electricity-producing field
- Dedicated, internationally recognised sub-surface team

Well drilling and optimisation

- Continued R&D to lower cost of operations
- Western Energy³ is a leading provider of well solutions in New Zealand and offshore

Plant design and operations

 Our projects accounted for 88% of New Zealand's new geothermal capacity brought online FY21-25

Note: Capacity is shown as the maximum rated capacity (MCR or nameplate capacity) for each plant, which may differ from actual operating capacity in a range of circumstances.

Contact31+ pillar:

Extend our advantage as New Zealand's geothermal leader



Priorities over next 5 years

- Build out our existing consents on Tauhara and Wairakei fields
- Extend our high-quality, existing fields by sustainably increasing consented fuel
- Continue to improve our cost leadership position through several targeted initiatives
- Explore new opportunities in New Zealand with landowners and tangata whenua

Target milestones and outcomes

FY27

- Te Mihi Stage 2 on track (for delivery FY28)
- Tauhara 2 FID taken¹
- Tauhara 3 option progressed

FY31

- Tauhara 2 delivered¹
- Te Mihi Stage 3 on track (for delivery FY32)¹
- FID on Tauhara 31
- 50+ MW greenfield options



We will sustainably take existing geothermal fields to their full potential over the next 5 years

Location / type	1. Te Mihi Stage 2 Wairakei field Partial replacement with incremental uplift	2. Tauhara 2 Tauhara field All new generation	3. Te Mihi Stage 3 Wairakei field Partial replacement with incremental uplift	4. Tauhara 3 Tauhara field All new generation
Project status	Under construction	Fluid take and (steam) plant consented	Plant consented, fluid partially consented. Assessment underway to increase current fluid consent	Fluid partially consented. Discussions underway to increase consent on new areas
Capacity / output	101MW / 830GWh	~50MW / 415GWh	Up to 100MW / 830GWh ¹	Up to 100MW / 830GWh ²
Project cost	\$712M ³		\$6.5 – 7.5M / MW	
Incremental uplift GWh (p.a)	~200GWh	415GWh	Up to ~300GWh	Up to 830GWh
Timing	Target online Q3-CY27	Earliest FID FY27	Earliest FID FY28	Earliest FID FY30

Cost reduction levers



Innovative procurement
Introducing greater competition
to OEMs in New Zealand



Innovative designFocusing on a reduction in steamfield costs

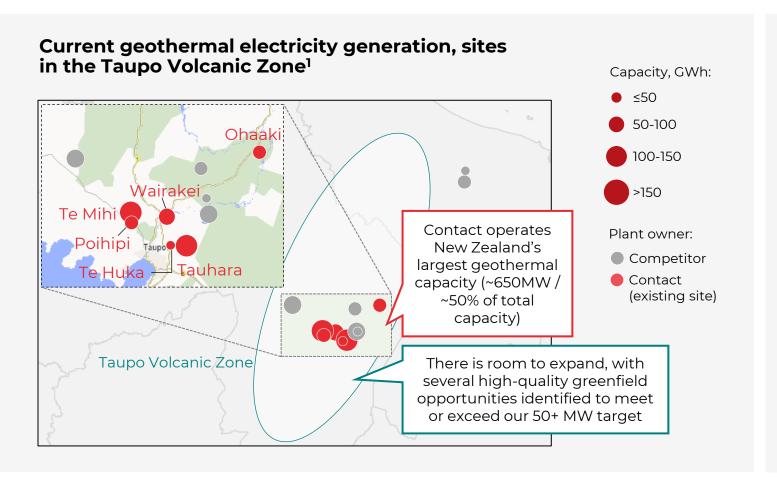


Efficiency - size and enthalpy Maximising plant capacity factors

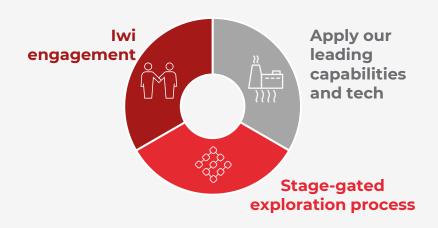
Note: All capacity, output, uplift and cost figures for pre-FID projects are indicative only and subject to refinement.

1. Current fluid consent is expected to support an ~80MW plant. Capacity and output figures assume successful extension of the Wairakei field fluid take consent. | 2. Following the build of Tauhara 2, current consents would leave fluid take of ~30MW equivalent. To expand operations, additional land access and consent is required. Plant capacity and output assumes successful extension of consent and additional land access is secured. Cost of Tauhara 3 project may be elevated by transmission requirements. | 3. Includes all pre-FID sunk costs. Excludes capitalised interest.

And we'll explore greenfield sites, identifying options to extend our geothermal leadership beyond FY31



Approach to greenfield exploration



Stage-gated exploration process:

- Negotiating access with landowners
- Exploration / drilling
- Applying for consent
- Front-end engineering design

Targeting 50+ MW greenfield options by FY31 in the Taupo volcanic region

Contact31+ pillar:

Build into new demand with wind and solar



Priorities over next 5 years

- Consent and bring to market large scale, lowest cost, diversified wind to support New Zealand's economic growth and new demand
- Rapidly deploy solar in the near term, backed by summer-weighted demand
- Deploy wind and solar off-balance sheet and with development partners to lower costs, enhance returns and share expertise
- Partner with customers in decarbonising energy use by electrifying heat demand
- Apply innovative procurement methods to improve OEM competition in New Zealand

Target milestones and outcomes

FY27

- Kōwhai Park solar delivered¹
- FID on 1-2 additional solar farms²
- 1+ wind farms consented
- 0.5TWh industrial energy demand electrified

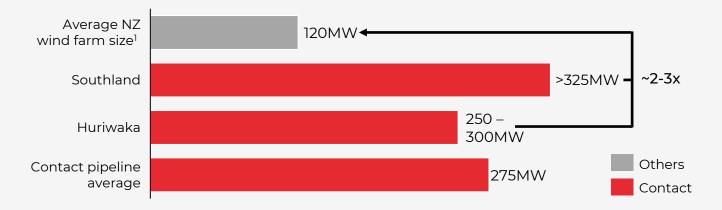
FY31

- 500+ MW wind delivered or committed²
- 450MWac solar delivered²
- 1+ TWh industrial energy demand electrified



We will use four key levers to deliver New Zealand's largest, and lowest cost wind farms

Contact's wind farm options are ~2-3x larger than New Zealand average. Economies of scale are available in design and construction execution



Leading offtakers

Working with industrials to provide economically compelling renewable electricity

3

Project finance

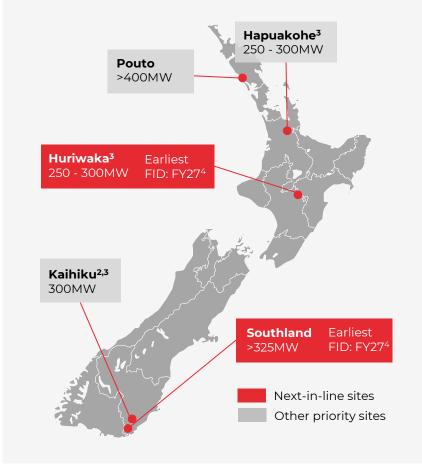
Off-balance sheet funding to **improve project returns to Contact by 200-300bps**



Innovative procurement

Introducing greater competition to New Zealand

Overview of priority wind sites



Source: Media, company websites and publications.

We will draw on our expanded wind development capabilities and a maturity-driven partnership approach

Contact's wind development capabilities have been enhanced with the acquisition of Manawa





Roaring 40s wind development exclusive consultancy

Collective expertise of Contact's wind team

- 4.2GW of operational wind projects in Australia and New Zealand, 40% of all operational installed capacity
- Average experience of 22 years (across development, construction and operations)



Suitability of a development partner for wind will differ depending on the stage in the project life cycle at which the partnership is entered

Developer (IPPs)

Iwi

OEM

Large scale industrials

Infrastructure plus funds¹

Project maturity

Project development phase

Construction

Developer (IPPs)

OEM

Large scale industrials

Infrastructure plus funds¹

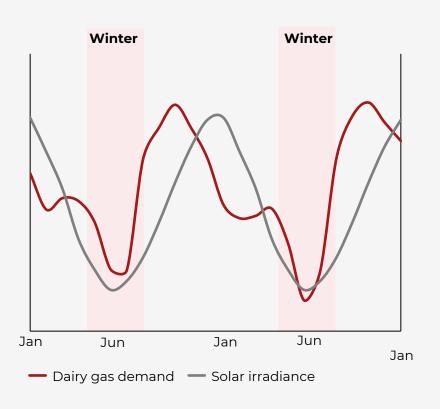
Infrastructure funds

Operations

Our food processing electrification proposition aligns solar generation with customer demand in summer

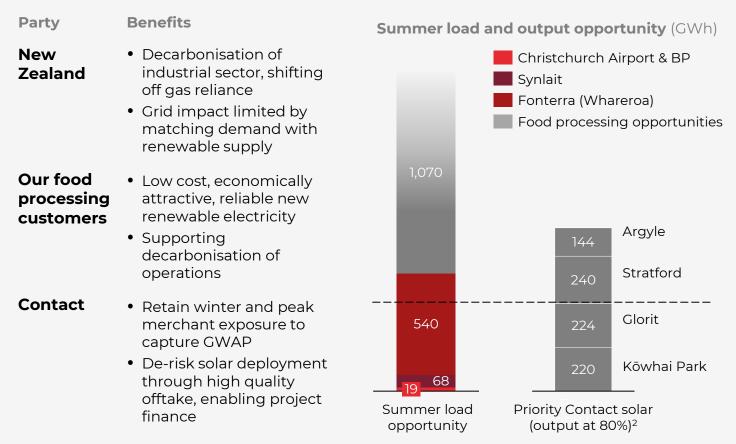
Dairy gas consumption aligns to seasonal solar generation patterns

Illustrative shape¹



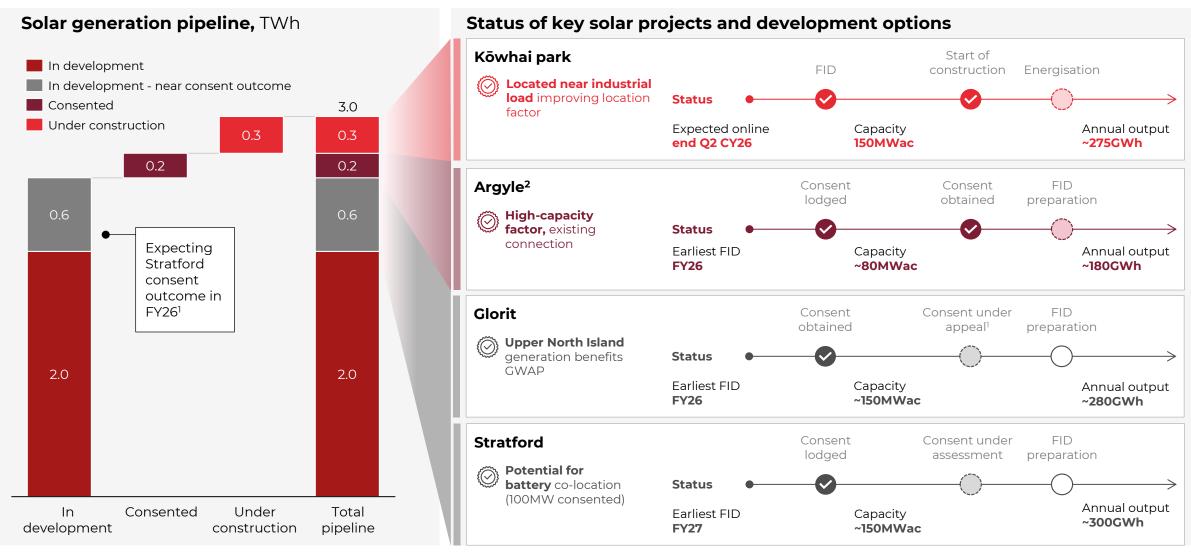
Our food processing electrification proposition is widely beneficial

Targeting 1+ TWh of electrified process heat demand by FY31



^{1.} Demand and irradiance curves are not to scale. Dairy gas demand is based on actual Fonterra natural gas usage as published by the Gas Industry Co. Solar irradiance is illustrative based on average New Zealand general irradiance data – Global Solar Atlas. | 2. Solar generation numbers provided represent 80% of expected generation from each respective project in line with Contact's actual and expected contracted offtake from JVs.

Attractive consented solar options are being advanced through our JV with Lightsource bp



Contact31+ pillar:

Lead on new flexibility in New Zealand



Priorities over next 5 years

- Lead and accelerate battery development to firm renewables intraday
- Become New Zealand's leading digital trader, extending our digital platforms and optimising our growing and diverse portfolio
- Leverage our contracted gas, access to gas storage and our peaking plant to support continued security of energy supply
- Realise the value from our expanded hydro portfolio building an advantage in hydro flexibility
- Evaluate a portfolio of long-term flex development options (e.g. hydro) for FY31+

Target milestones and outcomes

FY27

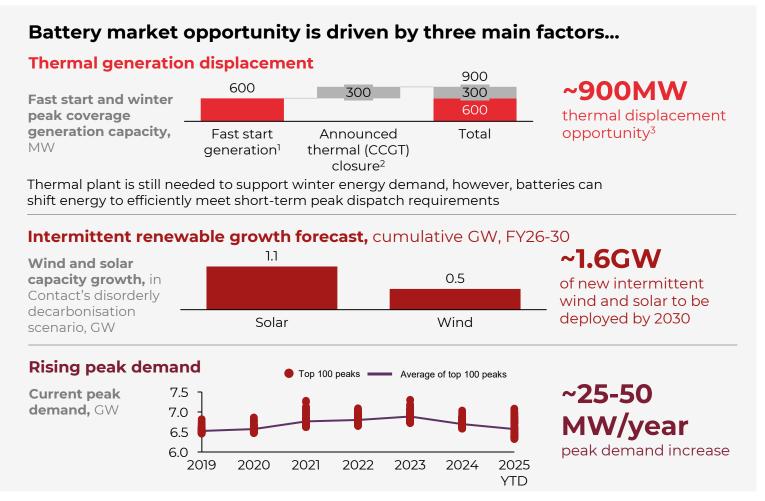
- Glenbrook-Ohurua 100MW battery delivered¹
- Additional 200MW battery under construction²
- Manawa portfolio benefits of \$10-20M p.a. delivered

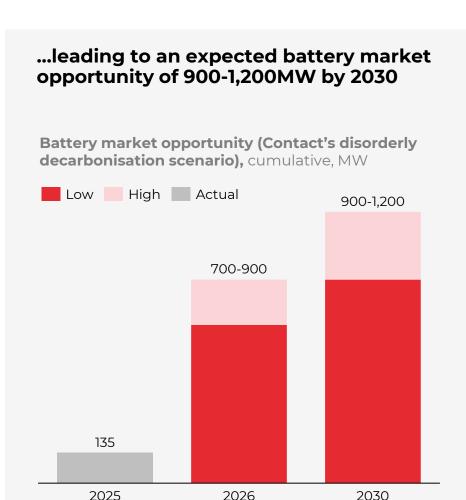
FY31

- 500MW of batteries online, a further 500MW consented²
- Long-term renewable flex options developed
- FY31+ peaking strategy developed



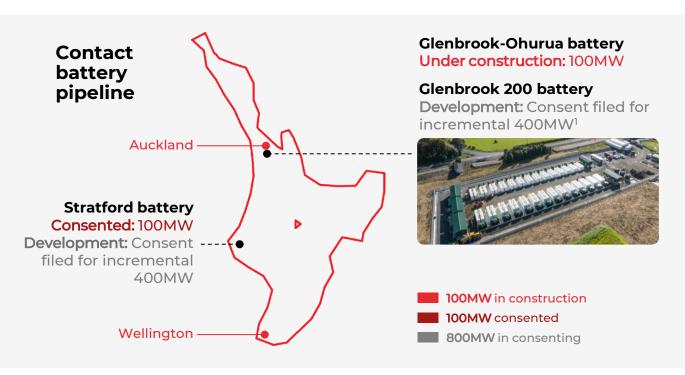
Battery opportunity to reach 900-1,200MW by 2030, driven by thermal displacement, renewable growth and rising peak demand





Source: EMI, Transpower.

We are expecting our first battery online in Q1 CY26 and accelerating options from our pipeline



Glenbrook-Ohurua battery update

- On track to be online by end Q1 CY26
- Battery dispatch algorithm under development

Approach for future deployment

- Leverage execution playbook from first battery for faster execution, lower costs and higher value
- Option to continue with Tesla for consistency across operating procedures and plant
- Interest growing from a variety of offtakers (e.g., gentailers, IPPs, retailers) for battery-related risk management products

Competitive advantages



Prime locations, near growing customer base and transmission grid access



Large scale pipeline, brings
procurement
benefits and other
efficiencies e.g., on
grid connection



Portfolio is complementary with batteries, providing firming benefits across our portfolio and solar pipeline



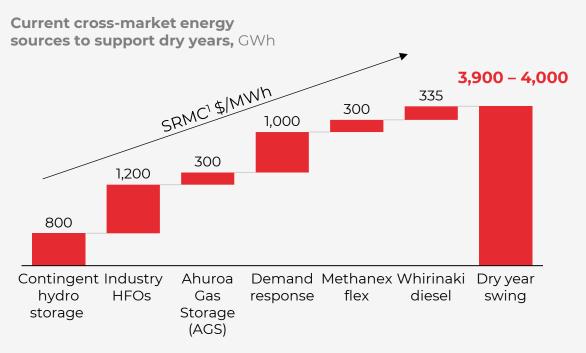
In-house capability in battery development and proprietary dispatch optimisation model (BatMan)



Experience building grid scale batteries in New Zealand giving us a repeatable low-cost playbook

We are exploring long-term options to displace dry year energy sources that carry a high cost of dispatch

Dry years expose New Zealand to a ~4TWh supply gap from reduced hydro output



The above options (ex-hydro) have a dispatch cost >\$200/MWh

We will explore options to support cost effective seasonal flexibility and security of supply



Optimising renewable generation with targeted solar, wind and battery development – freeing up hydro and thermal fuel for when it's most needed



Developing and augmenting hydro, including consenting additional flexibility



Optimising utility of thermal fleet and storage

1. Short Run Marginal Cost.

We will explore long-term options to support costeffective seasonal flexibility and security of supply

Developing and augmenting hydro, examples for feasibility-testing within Contact31+ strategy window

Consenting additional flexibility



HaweaOperating range



Clutha Residual flow

Brownfield hydro augmentation



Clyde refurbishment Potential annual uplift: 30-50GWh¹



Roxburgh runners upgrade (units 5 and 6) Potential annual uplift: ~12GWh¹



Manawa schemes
Potential annual uplift:
50-100GWh^{1,2}

Pumped hydro

Early concepts - Clutha hydro scheme

Catchment	Capacity MW	Storage GWh	Flex / storage	
1	~90	Existing ³	Daily / seasonal	
2	75 – 200	150-200		

Development timelines: 7+ years post-feasibility

Optimising renewable generation



Solar development offsetting summer hydro

Lakes able to be held higher into winter



New wind deployed with low geographic correlation

Increases wind 'firmness'



Large scale battery use for short-term dispatch

Gas retained for periods of low renewable generation

Optimising utility of gas across thermal fleet and storage



Contact31+ strategy window:

- Optimise use of annual gas supply contracts of ~10PJ⁴, storage of ~3.5PJ at AGS and peaking fleet at Stratford
- Provides the transitional support for periods of low renewable (wind, hydro) generation while further renewable options are developed
- Potential for AGS to be applied to market-developed LNG solutions
- FY31+ peaking strategy to be developed

Relationships with our stakeholders

Chris AbbottChief Corporate Affairs Officer



Contact31+ takes a focused approach to our stakeholder relationships

Contact31+ is designed to deliver energy for all of New Zealand, engaging with a broad set of key external stakeholders

Contact's transparent and proactive approach to stakeholders supports collaboration with specific groups, while providing renewable electricity at a competitive LRMC¹



We continue to respond to gas and electricity market challenges for our customers

Market challenges

- Energy hardship for household and industrial customers has increased
- Energy cost increases have been exacerbated by gas decline and higher energy distribution costs¹
- Price volatility has increased with the increase in intermittent renewable generation
- Ability for businesses and critical users to contract gas has been impacted by declining availability

What we're doing

Household customers

Supporting vulnerable customers

Helping households shift their load shape

- Time of Use products (e.g., Good Plans)
- Flex / virtual power plant (e.g., Hot Water Sorter)
- **Energy Wellbeing** (e.g., The Good Initiative)
- Removal of disconnection and reconnection fees



Businesses and core service providers

Keeping businesses and critical services operating

- Gas of up to 10PJ p.a. secured, enabling support of gas-reliant businesses and core service providers
- All-of-Government gas supply deal to support ~100 government agencies and institutions (e.g., schools, hospitals)



Industrial customers

Supporting New Zealand's industry to transition

- Long-term PPAs with customers, backed by Tauhara
- Long-term supply deals to support decarbonisation
- Renewable heat ROI currently in-market, seeking interest in conversion of process heat²
- **Demand response** prioritised in new contracts e.g. NZAS

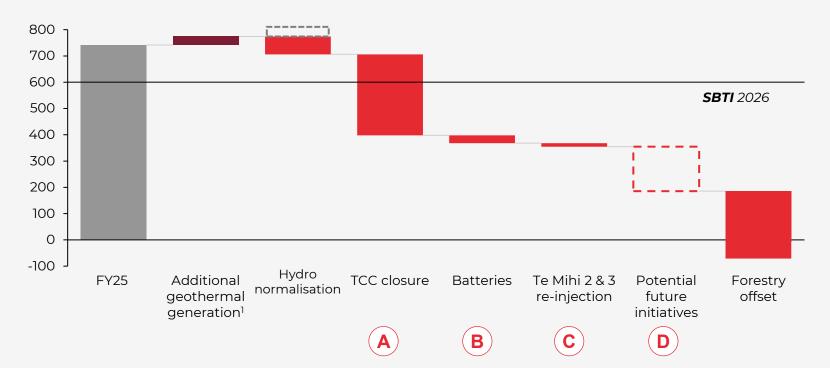




We remain committed and are charting strong progress to Net Zero generation by 2035



Potential buffer for increased emissions due to dry conditions



Initiatives

- We are preparing to close our remaining baseload gas generation plant, Taranaki Combined Cycle (TCC), within the next 2-3 months
- B Carbon reduction through displacement of thermal peaker usage by current and pipeline battery assets
- Reduction in geothermal emissions from carbon reinjection at Te Mihi 2 & 3²
- Geothermal capture and re-injection across the fleet and long-term hydro optimisation. All potential initiatives are subject to feasibility and may extend beyond Contact31+ window

Contact is developing new and updated externally-validated nearand long-term science-based targets

We are reducing the environmental impact of aspired growth

Nearer-term pipeline



Principles-guided approach



Application across proposed development



Geothermal

- Tauhara 2
- Te Mihi Stage 3



Battery

- Glenbrook 200
- Stratford



Wind

- Southland
- Huriwaka



Solar

- GloritArgyle
- Stratford

Early assessments: Sustainability assessments included at pre-site development stage

Targeted local engagement:

Targeted initiatives with local communities and tangata whenua

Managing impact: RMA¹ and consent conditions to mitigate ecological impact

'Win-win' outcomes: Initiatives with positive outcomes not possible without asset development

Resilient solutions: Leveraging nature-based solutions

Te Mihi Stages 2 & 3 Contact's replacement of Wairakei station will stop geothermal discharge into the Waikato River

Southland Wind

Contact's proposed long-term protection of the surrounding wetland would deliver conservation benefits otherwise unavailable (e.g., pest control, fencing)

Glorit Solar **Contact's consenting conditions** support surrounding biodiversity²

Our development plans necessitate an effective consenting approach, using both Fast Track and traditional pathways

We adopt a purposeful approach to consenting, balancing what is right for New Zealand through a tailored approach for each site and situation, and recognising the importance of pace to support New Zealand's renewable energy transition

Engaging stakeholders



Our consenting approach balances factors relevant to each project to determine the best and most effective strategy available, using traditional consenting pathways alongside Fast Track processes when most appropriate

We continue to utilise regular consent pathways for straightforward projects (e.g., Glenbrook battery development) with limited visual and ecological impact

Targeted approach to consenting



We adopt a purpose-led approach to the Fast Track process, focusing on cases where we can accelerate nationally critical projects and increase efficiency across our pipeline

projects currently in or submitted for Fast Track

Q&A: Dorian Devers Chris Abbott



Manawa integration update

Jan Bibby

Chief People Experience Officer

Matt Bolton

Manawa Integration Director

John Clark

Chief Generation Officer



Leading the energy transition at home

Carolyn Luey

Chief Retail Officer

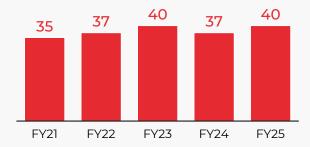


Contact26: Results demonstrate strong performance as the lowest cost-to-serve energy retailer



Trusted retail provider

Contact Net Promoter Score



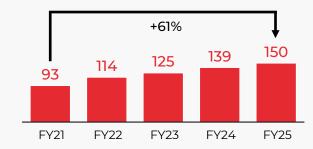
No contracts or disconnection fees

The Good Initiative launched¹ to amplify
Energy Wellbeing programme



Multi-services provider

Multi-product customers, 000's

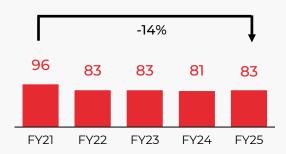


150k multi-product customers (+61%) 8x gas and 3x telco EBITDAF growth FY22-25 34% of electricity base now on Time of Use plans 3 flex products in-market



Lowest cost-to-serve energy retailer

Cost-to-Serve per connection, \$



~80% of customer interactions were digital in FY25

Cost-to-serve per connection down 14%²

^{1.} The Good Initiative helps Contact partner with social agencies and heartland community groups to cover their energy costs, focused on the Northland, Gisborne and central North Island areas. | 2. Cost-to-serve measured here on a per connection basis in line with Contact26 strategy targets. Defined as: (Direct Retail opex + indirect opex – customer acquisition cost) / total connections at the end of June.

Regulation, competition, and customer preferences are shifting



Increasing regulatory presence

- Regulatory oversight of energy affordability is increasing as cost-ofliving pressures continue
- Growing compliance requirements to improve ease of plan comparison (e.g. bill standardisation)
- Policymakers are taking an active role in driving customer choice (e.g., retailers must offer Time of Use products from June 2026)



Shifting tech-enabled competitor landscape

- Energy retailers globally are transforming their operating models, leveraging Al
- New Zealand energy retailers are adopting new technologies at pace, to improve customer experience, cost-to-serve and speed to market



Customers seeking value and participation

- Customers are actively seeking value and changing energy consumption behaviours in the face of rising energy prices (including regulated lines charges)
- Expectations for convenient and streamlined customer experience are growing, driven by digitisation
- Growing segment of customers participating in the energy transition with EVs, solar and batteries

Contact31+ pillar:

Lead the energy transition at home



Priorities over next 5 years

- Attract and reward key customer energy profiles, locations and product bundles to optimise lifetime value
- Harness digital and AI technology to make every interaction easy and personal, while reducing cost-to-serve
- Empower customers to shift usage to offpeak through demand flex, VPPs and Contact's Good Plans

Target milestones and outcomes

FY27

- Future technology stack selected and execution commenced
- Cost-to-serve \$110 per customer¹
- 15 20MW retail demand flex under management

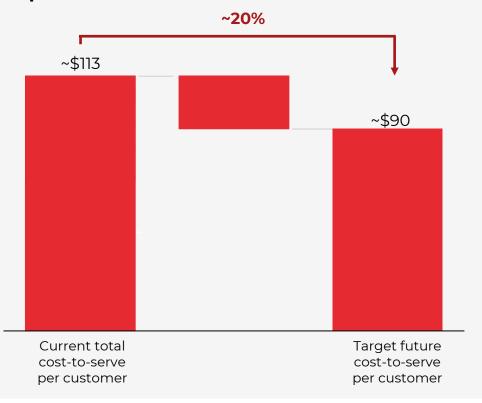
FY31

- All customers live on new platform
- Cost-to-serve \$90 per customer¹
- 65MW retail demand flex under management



We will expand on our cost-to-serve advantage through a modernised retail technology platform

Reduction in cost-to-serve per customer through specific levers1



Tools to achieve reduction in cost-to-serve per customer will target operational efficiency



Use Al to automate and diaitise customer service



Simplify product suite



Develop people capabilities



Modernise Contact's retail tech platform

Retail platform modernisation & cost-to-serve delivery approach

Right size ambition

by advancing Initial Business Casing and competitive tender

Indicative timings

FY27

Iterative approach

to implementation. minimising business and customer disruption

FY27 - 30

Continuous delivery

based on experience, ensuring margins and customer satisfaction are maintained

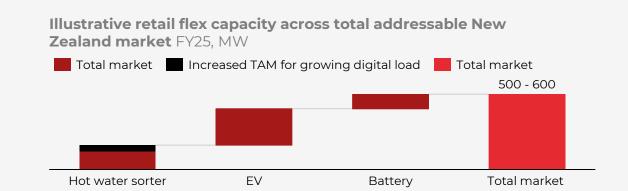
FY30+

^{1.} Calculated as total retail opex, excluding acquisition costs and indirect technology costs not directly related to customer service, divided by total number of customers. Cost-to-serve measured per customer indicates a shift in measurement approach vs Contact26. Assessing cost per customer aligns with our customer-centric approach, considering each customer's relationship with Contact, and facilitates comparison with global benchmarks, Cost-to-serve in FY25 was \$113/customer and \$83/connection.

Retail demand flex provides shared value, supporting customer ownership over energy use and improving Contact's load shape

Overall retail flex opportunity in New Zealand was ~500-600MW in FY25 Contact can leverage existing Time of Use products to help customers manage energy usage, while reducing pressure on the grid

Our strategy includes enhancing our current products (e.g., expanding to dynamic Hot Water Sorter), while piloting new retail flex products



Hot Water Sorter is a key example of value creation for customers

> Hot Water Sorter reached > 20k homes in FY25, shifting 4GWh of residential demand off-peak



Current dynamic load control trials can increase value for customers and Contact, leaning into a growing market



We will continue to unlock value through broader retail flex products



We will continue piloting our EV trial with Kinergy (began June 2025), using AI to automatically charge EVs during low-demand



Our retail business is focussed on supporting all New Zealanders through the energy transition

Enhanced customer experience



We are expanding our digital and AI capabilities to deliver a more personal customer experience, reduce the number of interactions and time to resolve

Great customer choice



We are leaning into customers' increasing ownership of their energy usage, offering flex products and Time of Use plans that allow customers to shift their load and save (and supporting the grid)

Multi-product offering



Our comprehensive energy, mobile and broadband offerings meet expanding customer needs, with gas supporting customers transitioning their energy footprint

Energy wellbeing



Our energy wellbeing initiatives support vulnerable customers, through The Good Initiative, with partnerships with community groups and wellbeing credits

Tech advantage

Tighe WallChief Technology Officer

John ClarkChief Generation Officer



Contact26 laid the groundwork for a leading, digitally-enabled Contact Energy

Generation

- Launched plant optimisation tools including geothermal well health solution
- Piloting Al agents for HSE and Process Safety



Trading and flex

- Upgraded trading optimisation capabilities (e.g., algorithmic trading)
- Implemented modernised ETRM (Energy Trading and Risk Management) system



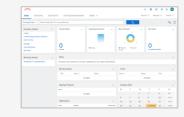
Retail

- Developed New Zealandleading customer data capability
- Drove migration to selfservice enabling marketleading cost-to-Serve



Corporate

- Delivered process, data and automation improvements
- Enabling value-add procurement practices



Data and enterprise tech

- Developed early strategic partnerships with leading providers
- Built strong foundations and security practices





Technology will now accelerate while simplifying the tech stack



Establish a distinctive competitive advantage in advanced analytics to drive enterprise productivity

Key activities

- Accelerate the delivery of data analytics and AI agents to surface insights and automate workflows and processes
- Continuous improvement in data and Al capabilities



Further streamline the technology landscape enabling faster, more costeffective and scalable operations

Key activities

- Simplify enterprise architecture and technology stack, including trading and retail platforms
- Unify the technology operating model



Maintain a simple and reliable enterprise system, safeguarding the business with best practice cybersecurity

Key activities

- Enhance cybersecurity and compliance for IT and OT¹ assets
- Develop best practice technology foundations
- Continuous improvement in operational performance

1. Operational Technology.

50

Contact31+ builds on this progress



Generation

Drive plant efficiency and boost productivity through digitisation and automation (e.g., predictive analytics)



Trading and flex

Establish lead in trading:

Real-time spot trading, portfolio modelling and derivatives trading (including AI and ML¹)



Retail

Modernise the retail platform including enabling advanced customer segmentation and call centre efficiency



Corporate

Deliver productivityenhancing tools, process re-engineering and intelligent automation



Data and enterprise tech

Simplify enterprise architecture and technology stack

Underpinning our technology leadership aspirations is the need to deliver on a **smooth and secure technology transition for Manawa employees and plants**

Indicative timings of initiatives

Asset management optimisation programme

Develop best practice technology foundations (TAM², architecture, etc.)

Continue to identify and deliver AI use cases

FY **27-30**

Productivity uplift

through iterative scaling of data and AI use cases

Enhance real time trading and portfolio analytics

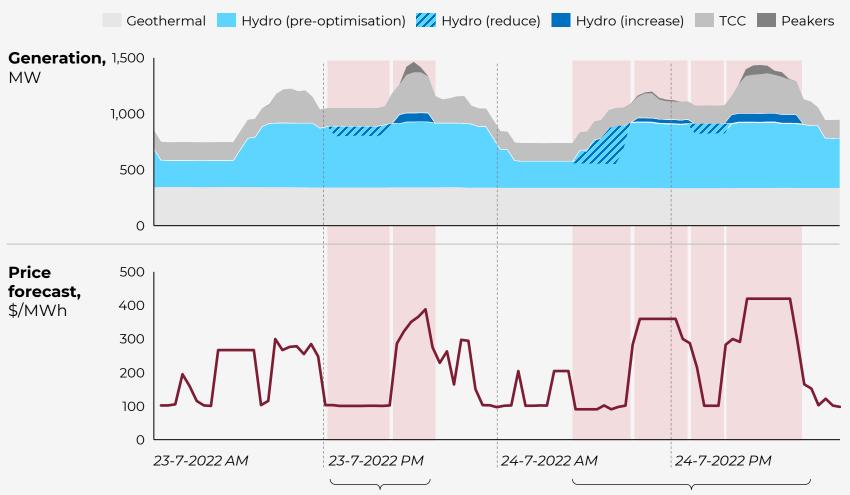
FY **30**+

Tools iterated to remain up to date, secure and responsive to market changes

Continuous improvement in capabilities and

in capabilities and delivering business value

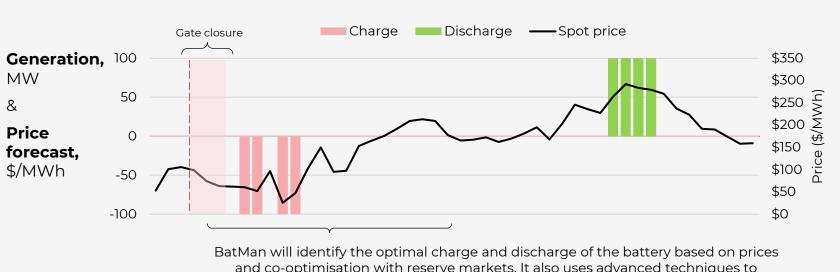
Case study: Digitally enabled and real-time hydro dispatch (HOWARD)



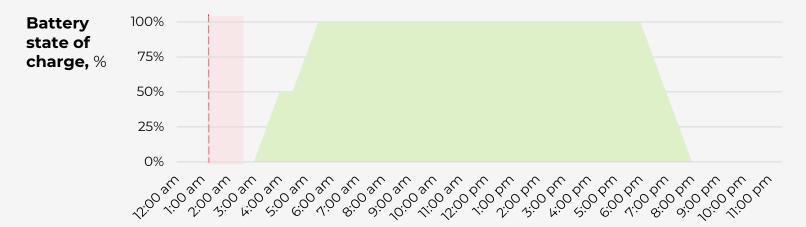
HOWARD suggests changes to dispatch profile (reduce / increase water dispatched) based on forward price forecast. In this illustration, a more shaped hydro dispatch profile would be more optimal than the current flat profile to match the price volatility

- Advanced hydro optimisation tool, improving price exposure through optimal intraday dispatch
- Expected to yield an average 1 – 2% asset revenue improvement once fully implemented
- Following strong results in real time testing conditions we are moving to embed HOWARD with completion targeted for 2H FY26
- We will expand HOWARD's capabilities and application, adding smart forecasting of demand, intermittent renewables, and prices as well as applying the same principles across other flexible assets

Case study: Battery Manager (BatMan)



and co-optimisation with reserve markets. It also uses advanced techniques to determine the 'value of storage' to form a bid/offer strategy into the market.



- Contact developed BatMan in-house, strengthening our internal capabilities, as no Battery OEMs offered autobidder solutions in New Zealand
- Works to co-optimise battery dispatch across energy and ancillary services and automate market bids and offers
- **Targeting Percentage of** Perfect (PoP) metrics aligned with OEM algorithms

PoP is a measure of algorithm performance against perfect foresight operations

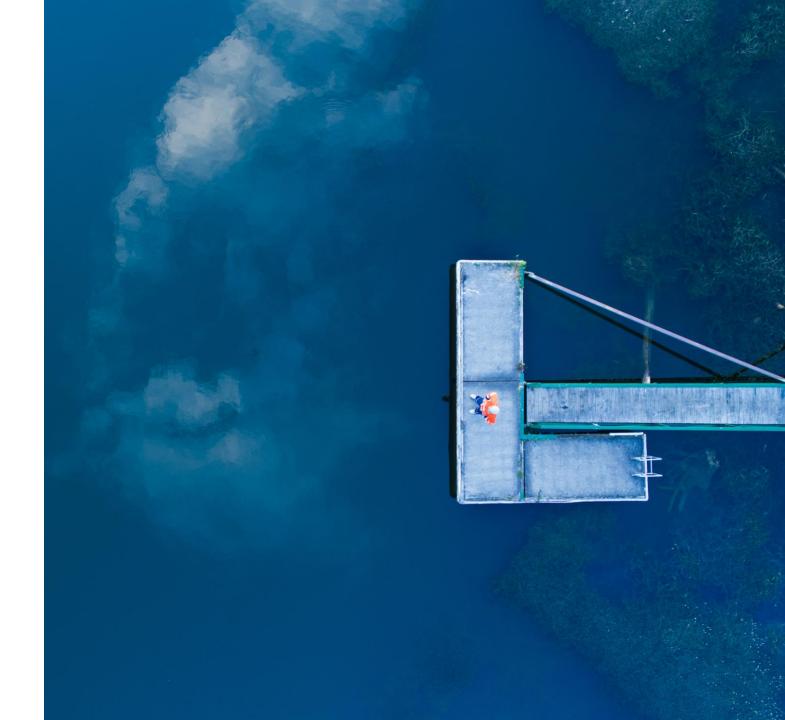
53 Source: Illustrative BatMan outputs.

Q&A: Carolyn Luey Tighe Wall John Clark



Financial framework for growth

Matt ForbesChief Financial Officer



We are strategically differentiated from our peers – leading the transition, not following it



Geothermal leadership

Baseload renewable generation, with capacity factors ~95%¹ and low marginal cost



Portfolio diversity

Contact combines geothermal, hydro and flexible thermal for risk management and price optimisation



Manawa integration benefits

Integration brings wind development capability and distributed generation reach, supported by Contact's proven delivery track record



Customer offerings and digital leadership

National footprint with a range of products, lowest cost-to-serve and leadership in demand flexibility for customers



Capital discipline and partnership model

Clear opex / capex targets and structural cost-down programmes, contrasting with peers' higher exposure to hydro variability and consent delays



Energy transition enabler

Deep relationships with industrial customers to electrify process heat – critical for decarbonisation



Investment in Contact offers clear value for investors



Relative valuation

Attractive EV/EBITDAF vs peers despite superior growth pipeline and execution track record



Predictable cash flows

Geothermal baseload reduces volatility vs hydro-heavy peers



Sustainable finance leadership

Green bonds and strong sustainability ratings



Dividend strength + growth

Consistent payout with upside from new projects



Risk mitigation

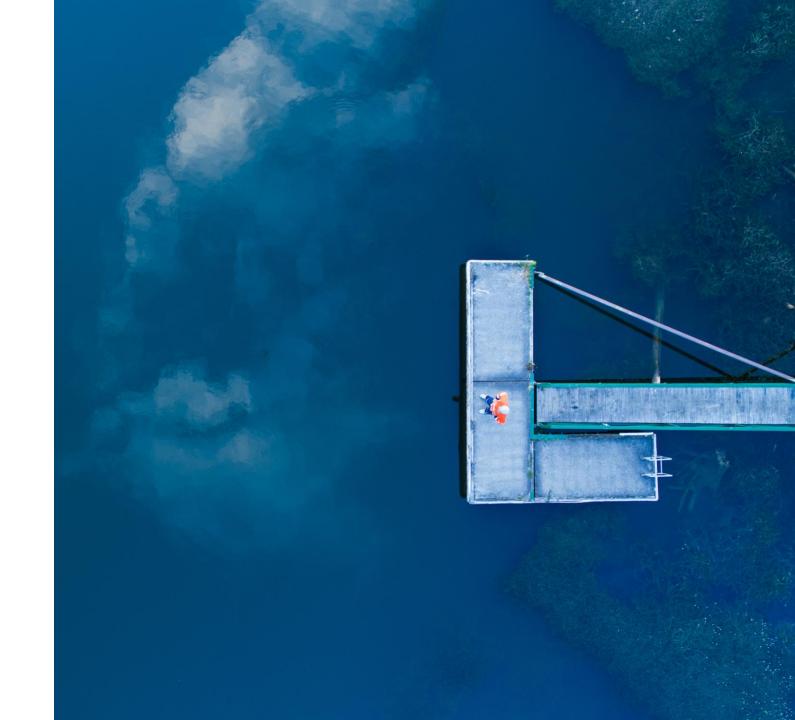
Balanced portfolio and hedging strategy vs hydro variability



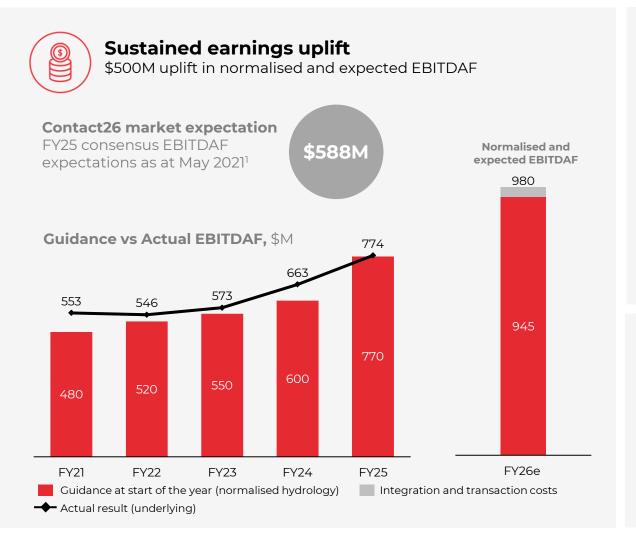
Capital structure strength

Investment-grade rating and leverage discipline

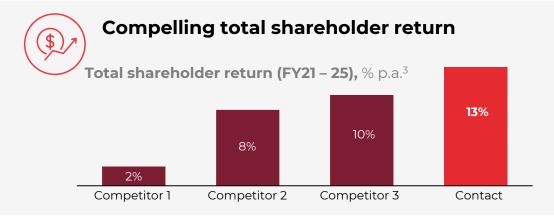
Financial performance and context



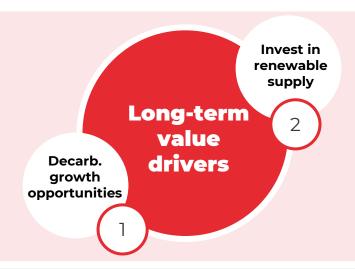
We have outperformed indicative project returns and market earnings expectations under Contact26



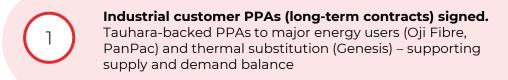


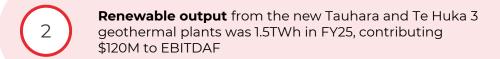


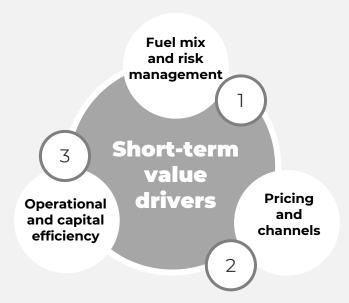
EBITDAF outperformance under Contact26 resulted from delivering on short- and long-term value drivers

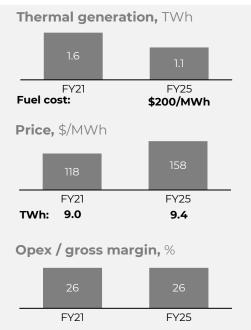


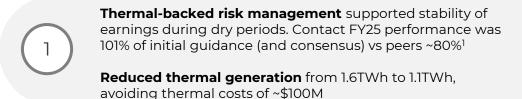






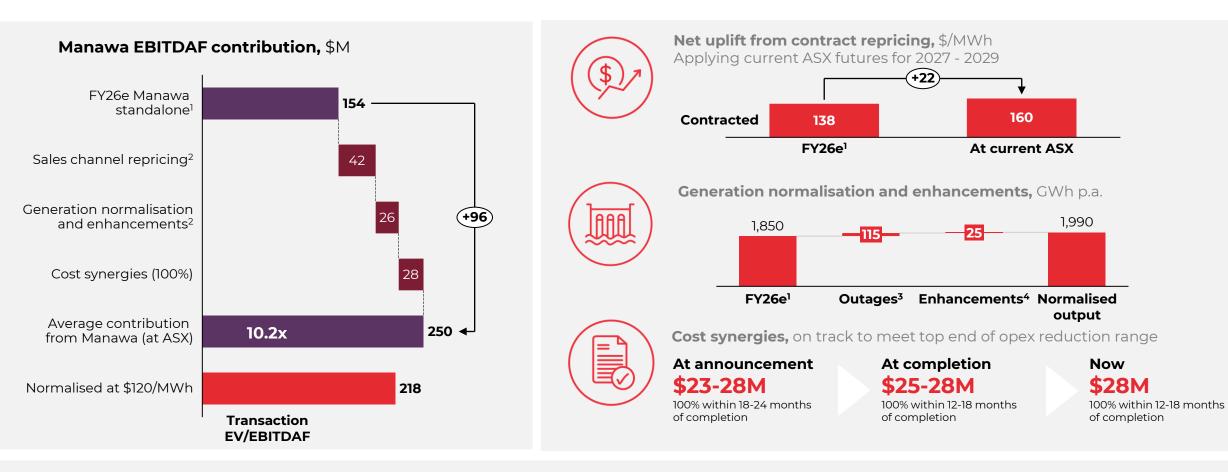






- Pricing increased from \$118/MWh to \$158/MWh reflecting channel mix changes and repricing to market, partially offset by higher thermal costs (\$101/MWh to \$200/MWh)
- Operational efficiencies (opex / gross margin) of 26% flat from FY21 to FY25, maintaining opex efficiency during period of growth

We expect a \$96M increase on Manawa's standalone FY26 EBITDAF contribution when contracts reprice to market

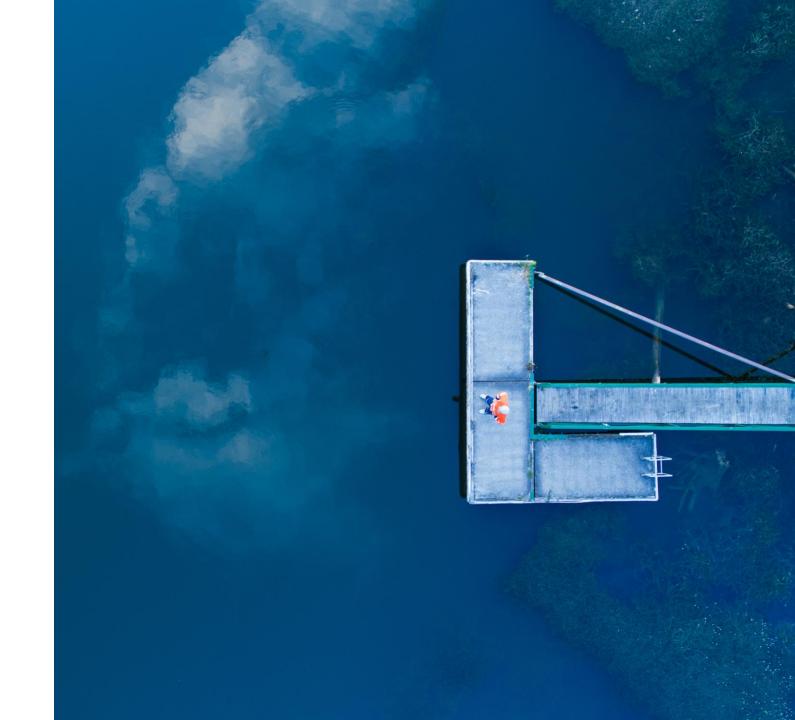


Combination of the businesses reduces risk, resulting in a lower combined WACC

Notes: Assumes repricing at 2027-2029 ASX futures, 50% BEN, 50% OTA as at 3rd November (\$160/MWh). | Long run hydro post enhancement programme completions. | Fully ramped cost synergies. | Enterprise value of \$2,559M as per Manawa Energy Scheme booklet.

1. Standalone contribution from Manawa within Contact's FY26 normalised and expected EBITDAF as indicated in August 2025. | 2. Portfolio benefits of \$10-20M p.a. are captured within sales channel repricing and generation enhancements. | 3. Highbank and Coleridge unit G1 are on outage for the completion of announced asset enhancements. | 4. Represents remaining uplift in annual output to be delivered in FY27 and FY28 from completion of the announced asset enhancement programme.

Capital allocation framework



Contact31+ capital allocation framework – resilient and accretive

Capital allocation priorities



Fund core operations

BAU sustaining capex \$110–120M p.a. (2025 real)



Preserve financial strength

Maintain BBB credit rating; net debt/EBITDAF target 2.6–2.8x (upper limit 3.0x)



Deliver dividends from cash flows

Payout 80–100% rolling four-year OFCF¹; consider buybacks when leverage sustainably below target and if further dividends are unimputed



Invest for growth and transition

Allocate to projects exceeding target returns; prioritise renewables and flexibility + \$140M timebound enhancements (see page 78)

Growth investment commitments

Maintain investment discipline and flexibility

Investments to exceed target return thresholds and respond to market signals (including demand for PPAs and strong business performance)

Prioritise balance sheet

Strategic assets held **on-balance sheet** to preserve control

Non-core assets financed off-balance sheet to share risk and improve returns

Investor metrics

Hurdle rates

Project returns >10% (or WACC + 200– 300bps+) ROIC trajectory

+300bps uplift by **FY31**

Operating Free Cash Flow

Maintain

55% - 60% of **EBITDAF**

Resilient through the cycle: How we manage risk and protect growth

Phase discretionary growth

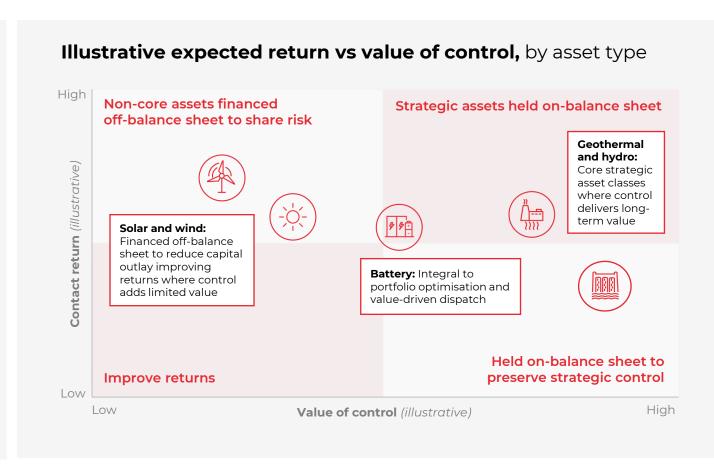
Issue hybrids

Moderate payout within 80–100% dividend policy¹

Further steps to protect BBB rating

We will prioritise the balance sheet, maintaining funding flexibility and investing in projects that exceed target returns

Asset class	Target project IRR², %	Target return to Contact ³ , %	Financing strategy
Solar	9%+	12%+	SPV/JV (50%) Off-balance sheet
Wind	9%+	12%+	SPV/JV (50%) Off-balance sheet
Geothermal	10-12%	10-12%	On-balance sheet
Brownfield development (incl. hydro) ¹	WACC+	WACC+	On-balance sheet
Batteries	10%+	10%+	On-balance sheet



S&P guardrails

Maximum 50% ownership

Separate operations and management

Project debt nonrecourse to Contact Non-core part of business – less than ~10% of EBITDAF

Diversified approach to funding underpins efficient access to capital and strong liquidity

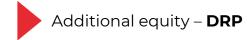
Sources of balance sheet capacity to fund growth

Grow **EBITDAF** for higher **debt market** capacity



Operating Free
Cash Flow in excess of
committed dividends





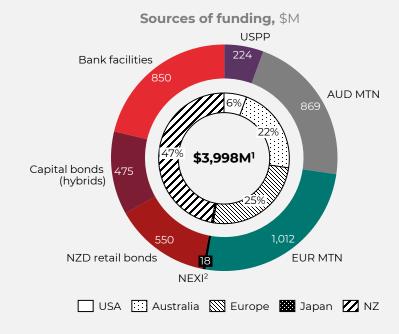
Strong, diversified balance sheet

Deep diversification

Inaugural EUR MTN note issued November 2025 (€500M / \$1B NZD) to replace Manawa acquisition finance

Contact now targets 4 international debt markets to ensure stable and lowest cost access to capital

Maturities managed with limits on <25% maturing within a 12-month period

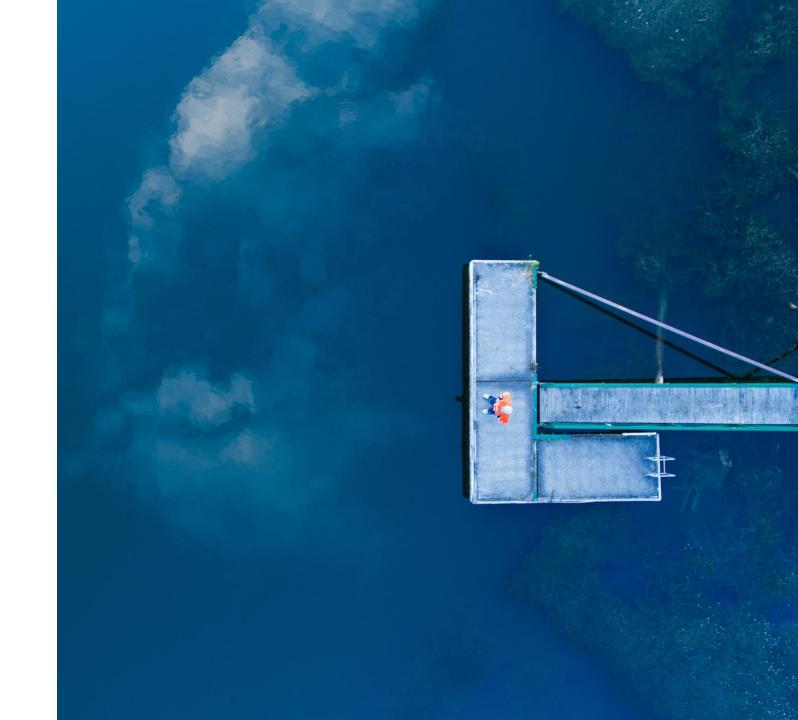


Funding Dashboard

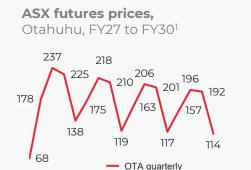
100% of debt certified green under our sustainable finance programme

- Cost of debt (weighted average maturity) 5.8% (7.7 yrs) in FY25
- Fixed / floating mix
 75% / 25% (12-month forward)
 Benchmarked at ~60% fixed
- Liquidity runway⁴
 \$1,089M (undrawn bank facilities \$760M + cash \$329M)
- Rating headroom
 Current pro forma net debt / EBITDAF 2.7x³
 Estimated 30 Jun 2026 net debt / EBITDAF 2.9x vs upper limit 3.0x

Looking forward



Our sales channels will adjust as Mercury and NZAS volumes step down and prices revert to short- and long-run expectations



Jan-26 Jan-27 Jan-28 Jan-29 Jan-30

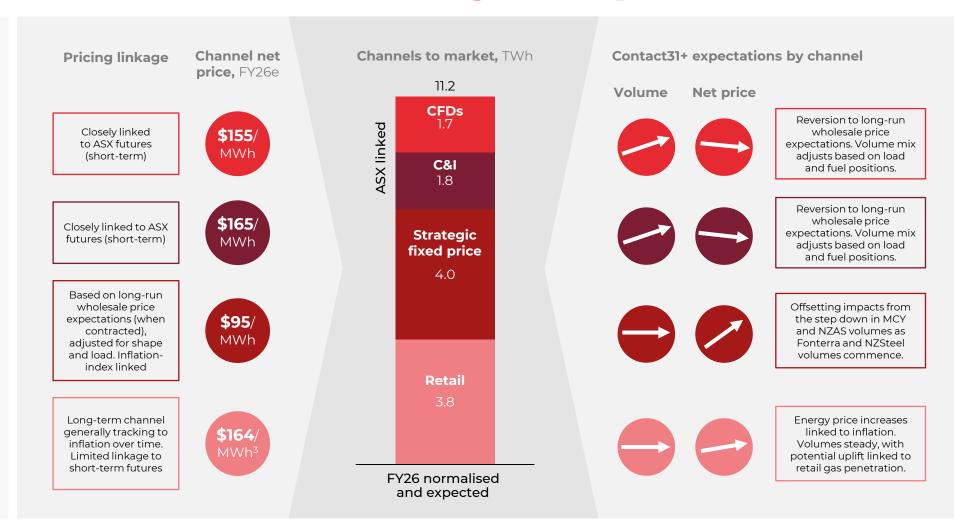
Long-run view of wholesale price

\$115-125/MWh²

2025 real terms

Base price at Otahuhu

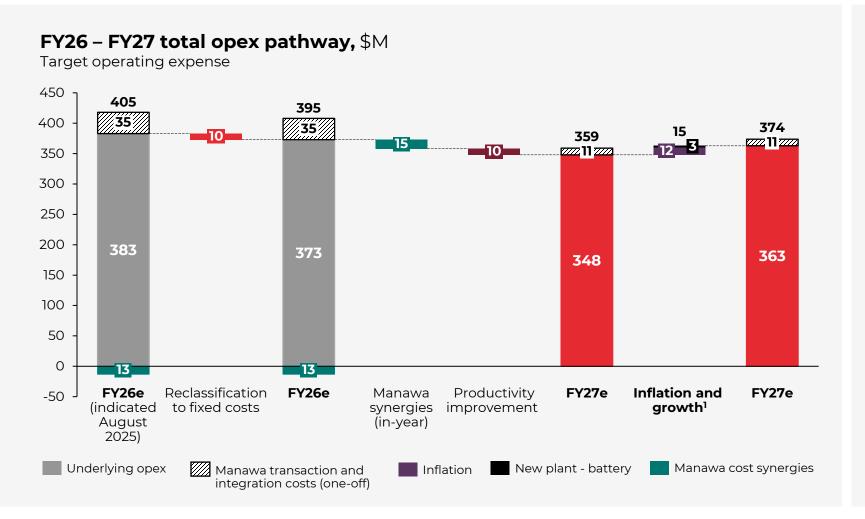
Contracting accounts for many factors including load shape and location



Note: All FY26e net price and volume assumptions are referenced to Contact's normalised and expected EBITDAF view for FY26 as shown on slide 29 of the FY25 results presentation.

1. ASX prices as at 3 November 2025. | 2. This is a through-the-cycle measure in a balanced market. Prices achieved are a function of the market at a point in time. | 3. Net price excludes retail operating cost-to-serve.

Contact31+ productivity strategy extends on the Manawa synergies, providing efficiency in the underlying cost base



Our productivity pathway

Reduce underlying opex cost base by \$38M (run-rate savings) by FY27, through:

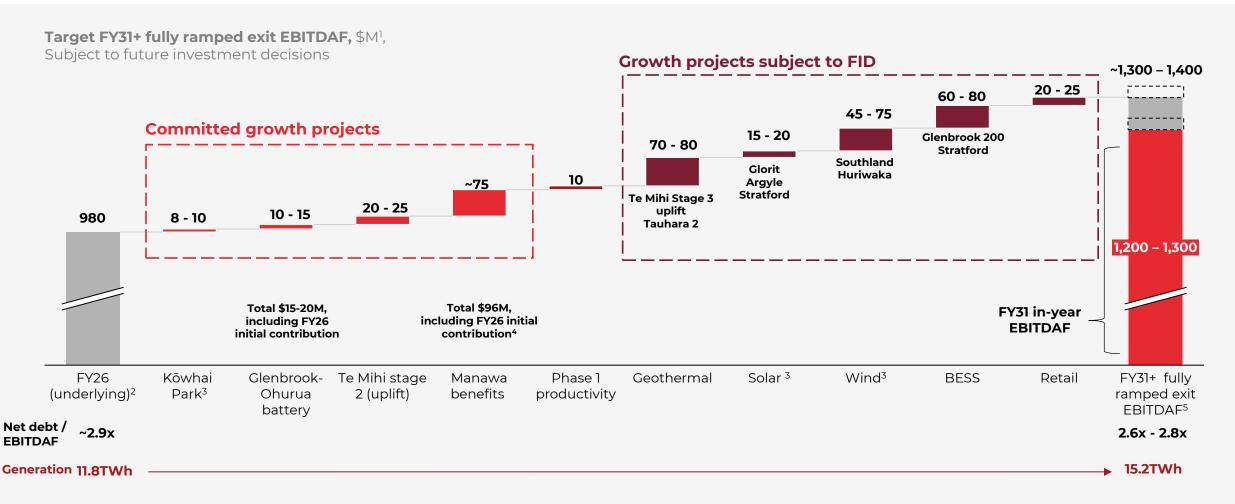
- \$28M of Manawa cost synergies
- \$10M in further productivity improvements

FY31 underlying opex reduction target being refined, to be disclosed post FY27

Contact31+ productivity drivers:

- Leverage technology and Al solutions to streamline work
- Enhance process efficiency
- Maintain commercial and capital discipline as business scales
- Transform retail operating model, continuing to lead in cost-to-serve

Targeting \$1.3-1.4B FY31+ fully ramped exit EBITDAF from investment in renewable energy, retail and trading



Note: FY31+ fully ramped exit EBITDAF refers to the exit run-rate EBITDAF (full-year benefits) once all Contact31+ planned / targeted investments are completed and any later-phased plants are online.

1. EBITDAF targets assume mean hydro and wind generation. | 2. FY26 EBITDAF is underlying i.e. excluding one-off transaction and integration costs and is on a normalised and expected basis (mean hydrology and wind conditions). | 3. JV assumptions include offtake to Contact at ~80% of generation. EBITDAF includes share of profits from JV. | 4. Assumes ~\$20M in-year cost synergies and portfolio benefits in FY26, being the mid-point of the range indicated in August 2025. | 5. FY31 range includes further upside of \$0-50M EBITDAF from phase 2 productivity initiatives, retail and trading.

Contact31+ growth investment is supported by a range of funding levers

Sources of balance sheet capacity to fund growth

Grow **EBITDAF** for higher **debt market** capacity







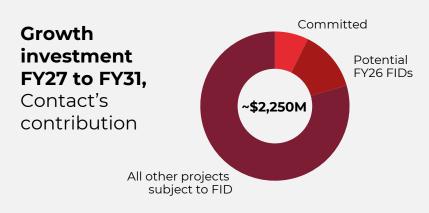
Targets and assumptions

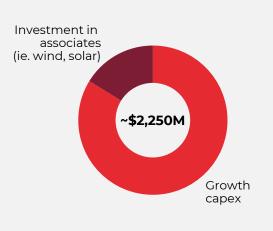
Revenue CAGR **5-10%** EBITDAF margin **24-26%**



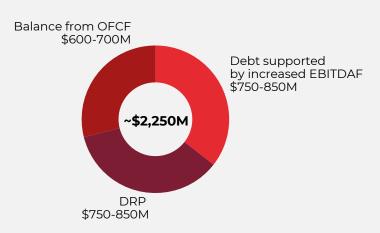












Q&A: Matt Forbes Mike Fuge



Closing comments

Mike Fuge
Chief Executive Officer



We've laid the groundwork and have a clear vision for success through Contact31+



The market and our strong competitive position present an opportunity to build on our Contact26 achievements



Contact31+ will see Contact lead New Zealand's renewable energy future, extending our geothermal advantage, leading in new flexibility and building into new demand with wind and solar



We will continue to lead the energy transition at home, empowering our customers to shift energy use while making every interaction easy and personal



Delivering on our strategy will be enabled by empowered people and leaders, stakeholder relationships, our tech advantage and productivity



Contact31+ will deliver the highest value outcomes for our investors and for NZ

Strategic pillar

FY31 Target

Subject to future investment decisions

Geothermal

- Tauhara 2 delivered¹
- Te Mihi Stage 3 on track (for delivery FY32)1
- FID on Tauhara 31
- 50MW+ greenfield options

Flex

- 500MW of batteries online¹, with a further 500MW consented
- Long-term renewable flex options developed
- FY31+ peaking strategy developed

Wind and solar

- 500+ MW wind delivered or committed¹
- 450 MWac solar delivered¹
- 1+ TWh industrial energy demand electrified

Home

- All customers live on modern retail platform
- Cost-to-serve \$90 per customer²
- 65MW retail demand flex under management

Financial

- ROIC +300bps on historical
- \$1.2-1.3B EBITDAF (fully-ramped exit run-rate \$1.3-1.4B)
- Dividend >50cps



1. Each FID to be considered in isolation with all information available at the time. Pending appropriate market conditions and projects meeting returns thresholds. | 2. Cost-to-serve per customer. Calculated as total retail opex, excluding acquisition costs and indirect technology costs not directly related to customer service, divided by total number of customers. This differs from \$/connection previously measured under Contact26.

We are focused on delivering on our commitments over the next 18 months

Performance pre-requisites to unlock full growth potential¹

Deliver committed renewable energy outcomes



Te Mihi Stage 2 geothermal on track

(for delivery FY28)



Glenbrook-Ohurua battery online



Kōwhai Park solar delivered



1+ wind farm consented

Deliver committed financial outcomes



Benefits of productivity programme clear

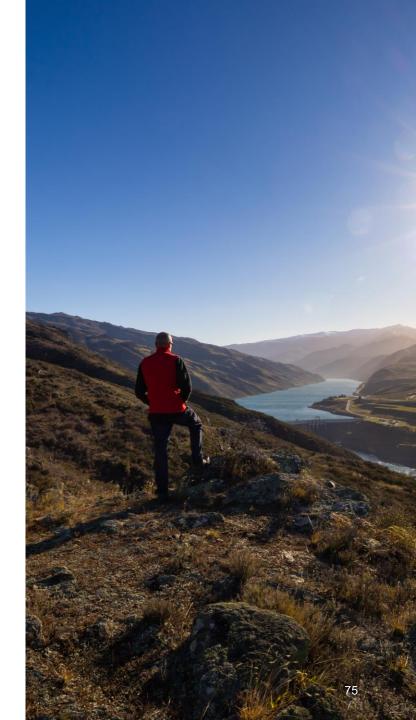


Manawa benefits delivered



41-42cps dividend in FY27²

1. All future investment decisions will be considered by the Board in isolation with all information available at the time. Pending appropriate market conditions and projects meeting returns thresholds. | 2. All future dividend decisions are at the discretion of the Board at the time.





Appendix



Contact's efficient maintenance capex programme will include targeted timebound enhancements to enable Contact31+



Annual BAU maintenance capex (2025 real)



Geothermal fuelling (unconfirmed), FY27+

Potential annual well drilling (fuelling) cost



