

The Warehouse Group Limited

Quarterly Sales

Reporting Period	53 weeks to 3 August 2025
Previous Reporting Period (2024)	52 weeks to 28 July 2024

Quarterly Retail Sales information:

	(14 weeks)	(13 weeks)		(13 weeks)
Fourth quarter sales (28 April 2025 to 3 August 2025)	Sales 2025 (\$ Million)	Sales 2024 (\$ Million)	Change in sales	Change in same store sales ²
The Warehouse	455.9	418.4	+ 9.0 %	+ 3.2 %
Warehouse Stationery	57.4	53.2	+ 7.9 %	+ 0.6 %
Noel Leeming	254.3	236.1	+ 7.7 %	- 3.9 %
Total Group ¹	769.0	709.4	+ 8.4 %	+ 0.7 %

	(53 Weeks)	(52 Weeks)		(52 Weeks)
Year to date sales (29 July 2024 to 3 August 2025)	Sales 2025 (\$ Million)	Sales 2024 (\$ Million)	Change in sales	Change in same store sales ²
The Warehouse	1,816.5	1,792.3	+ 1.4 %	+ 1.2 %
Warehouse Stationery	226.0	231.9	- 2.5 %	- 3.2 %
Noel Leeming	1,038.1	1,005.2	+ 3.3 %	- 1.6 %
Total Group ¹	3,086.7	3,037.6	+ 1.6 %	0.0 %

Store Numbers	The Warehouse		Noel Leeming		Warehouse Stationery	
	2025	2024	2025	2024	2025	2024
Start Quarter 4	85	86	66	66	66	66
End Quarter 4	84	86	66	66	66	66

Store footprint (Square Metres)	The Warehouse		Noel Leeming		Warehouse Stationery	
	2025	2024	2025	2024	2025	2024
Start Quarter 4	459,036	467,594	79,868	80,233	51,852	51,524
End Quarter 4	455,430	467,594	79,868	80,233	51,852	51,524

Store changes during the quarter	New store	Replacement store	Store closure	Store extension/reduction
The Warehouse	-	-	1	-
Warehouse Stationery	-	-	-	-
Noel Leeming	-	-	-	-

Note:

1) Total Group sales includes TheMarket segment, eliminations and other Group operations in addition to the 3 main retail operations detailed above.

2) Q4 and 52-week same store sales removes the 53rd week of FY25, excludes online, Noel Leeming Commercial and excludes the impact of opening and closing stores during the reported and comparable year, to enable a quarterly and 52-week sales comparisons.