### MERCURY NZ LIMITED

# ANNUAL SHAREHOLDERS' MEETING



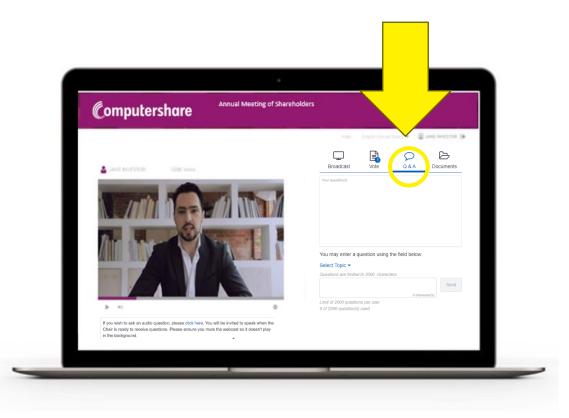
# ONLINE Q&A

#### **Questions**

- Select the Q&A tab on the right half of your screen at any time.
- Type your question into the field and press submit.

### Help

- Submit your query in the Q&A tab and a Computershare representative will respond to you directly.
- Or call Computershare on 0800 650 034.





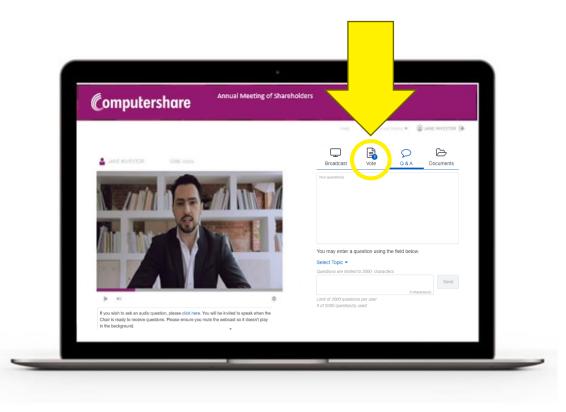
### **ONLINE VOTING**

Once voting has been opened, the resolutions and voting options will allow voting.

To vote, click on the 'Vote' tab, and select your voting direction from the options shown. You can vote for all resolutions at once or by each resolution.

Your vote has been cast when the tick appears.

To change your vote, select 'Change Your Vote'.







# CHAIR'S ADDRESS Scott St John



### **AGENDA**

Chair's address

Chief Executive's address

Executive presentations on key business activity

Resolutions and voting

Q&A on general business matters



### YOUR BOARD



SCOTT ST JOHN CHAIR



JAMES MILLER
DIRECTOR



RACHEL TAULELEI DIRECTOR



ROB HAMILTON DIRECTOR



SUSAN PETERSON DIRECTOR



MIKE TAITOKO DIRECTOR



ADRIAN LITTLEWOOD DIRECTOR



HANNAH HAMLING DIRECTOR



MARK BINNS DIRECTOR

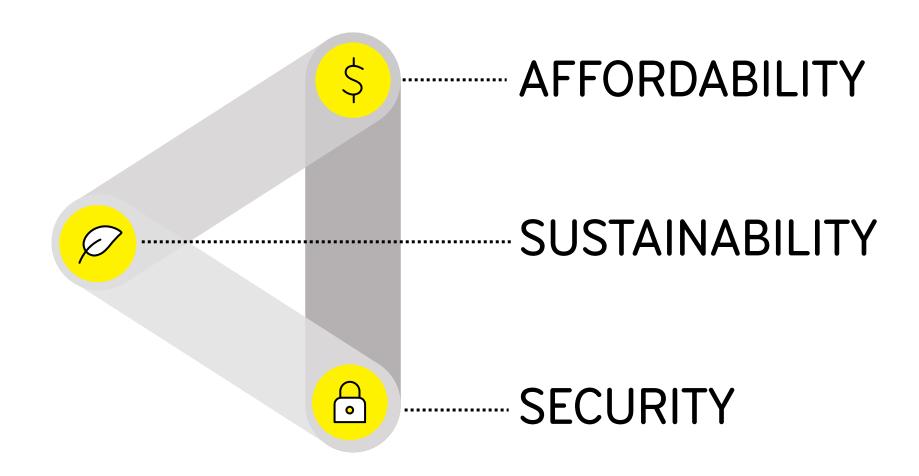


### FINANCIAL OVERVIEW

\$1M	Net profit
\$786M	EBITDAF
\$396M	Operating expenditure
24 CPS	FY25 ordinary dividend
\$1B	FY26 EBITDAF guidance
25 CPS	FY26 dividend guidance



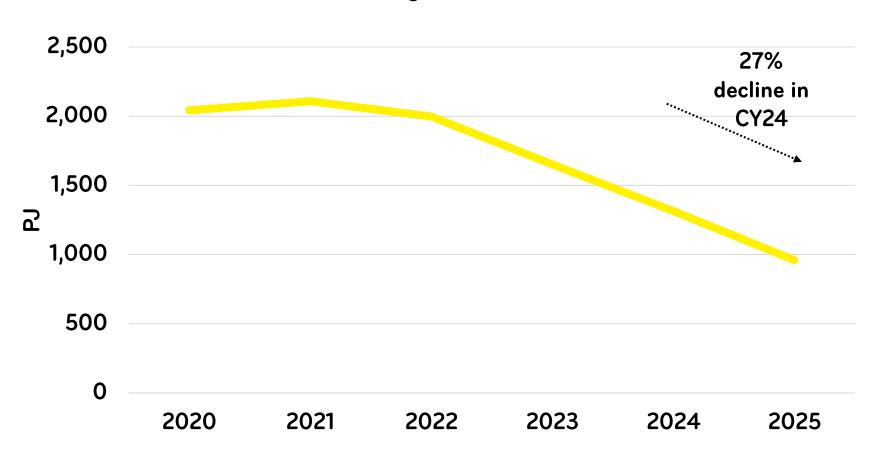
### SECURING OUR ENERGY FUTURE





### A FAST-CHANGING GAS PICTURE

#### Remaining 2P Gas Reserves





# MARKET AND POLICY EVOLUTION

- Critical to take whole-of-energy system view.
- Evolution needs to support the pace and scale of investment required for the country's future energy needs.



### **VT TRANSITION**





# CHIEF EXECUTIVE'S ADDRESS Stew Hamilton



### **OUR NEW STRATEGIC FRAMEWORK**

FY30

**PRIORITIES** 

**OUR PURPOSE** 

Tiakina te anamata, mā te tūhono i ngā tāngata me ngā wāhi o te inamata.

Taking care of tomorrow, connecting people and place today.



FY35

P

**ASPIRATIONS** 

KAITIAKITANGA Stewardship

Our assets and the natural environment are thriving.

Deliver more reliable and renewable energy



STRATEGIC OBJECTIVES

Generation development uplift

\$

**ARUMONI** 

Commercial

We are leaders in commercial growth.

Achieve what matters most through financial growth



Earnings transformation



KIRITAKI

Customer

Customers are at the heart of what we do.

Accelerate the shift to a low-carbon future



Capturing energy transition growth



NGĀ TĀNGATA

Our People

We learn and adapt to realise our full potential.

Perform with an adaptive culture enabled by technology



Connected and inclusive employee experience



**KŌTUITANGA** 

**Partnerships** 

We are the trusted partner of choice.

Create success with others



Rebuild sector confidence

### A CAPABLE AND MULTI-DISCIPLINED EXECUTIVE TEAM



STEW
HAMILTON
CHIEF EXECUTIVE OFFICER



RICHARD HOPKINS CHIEF FINANCIAL OFFICER



FIONA SMITH CHIEF PEOPLE EXPERIENCE OFFICER



CATHERINE THOMPSON CHIEF SUSTAINABILITY OFFICER



CRAIG NEUSTROSKI CHIEF STRATEGY AND TRANSFORMATION OFFICER



KEVIN TAYLOR CHIEF OPERATING OFFICER – GENERATION



TIM
THOMPSON
EXECUTIVE GM WHOLESALE



MATT
TOLCHER

EXECUTIVE GM –
GENERATION DEVELOPMENT



MOA
HAAR-SIMMONDS
ACTING EXECUTIVE GM –
CUSTOMER SERVICE

# DELIVERING RENEWABLES AND RELIABILITY

\$1B	Current investment in renewable generation development
3.5 TWh	New renewables by 2030
5.0 TWh	Post 2030 geothermal potential



# DELIVERING VALUE AND CARE FOR **CUSTOMERS**

- Enabling customers to shift consumption and lower costs.
- Providing additional support to those who need it.







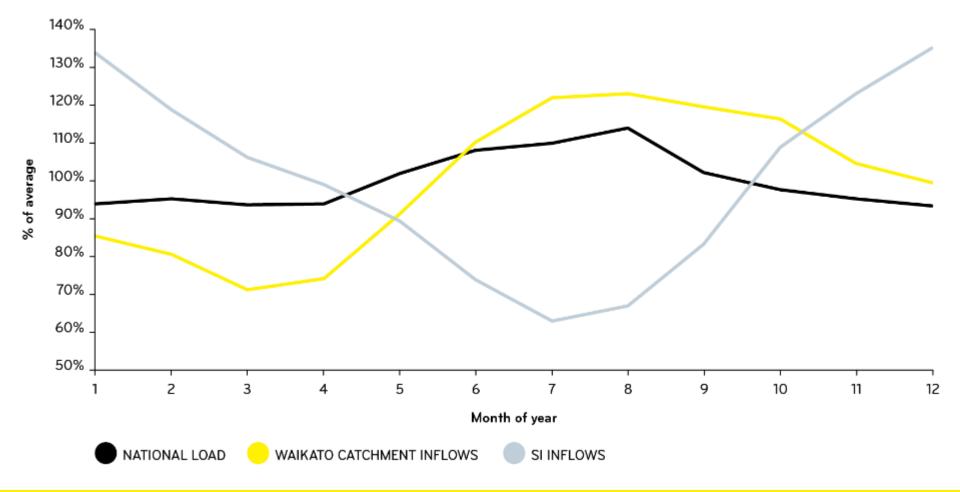
## **EXECUTIVE PRESENTATION 1**

Tim Thompson Executive General Manager, Wholesale



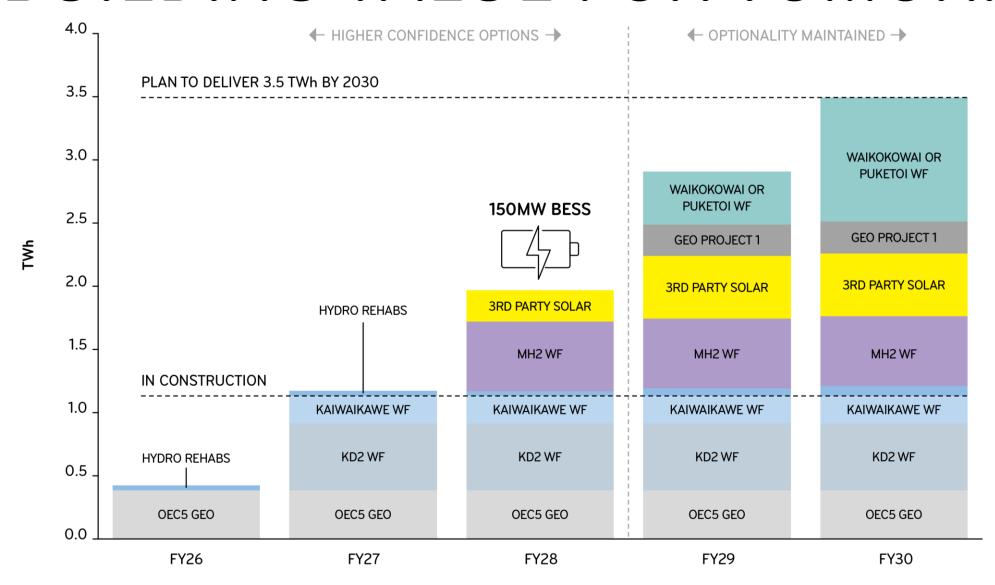
### **OUR ADVANTAGED PORTFOLIO**

NATIONAL DEMAND VS. CATCHMENT INFLOWS





### **BUILDING VALUE FOR TOMORROW**





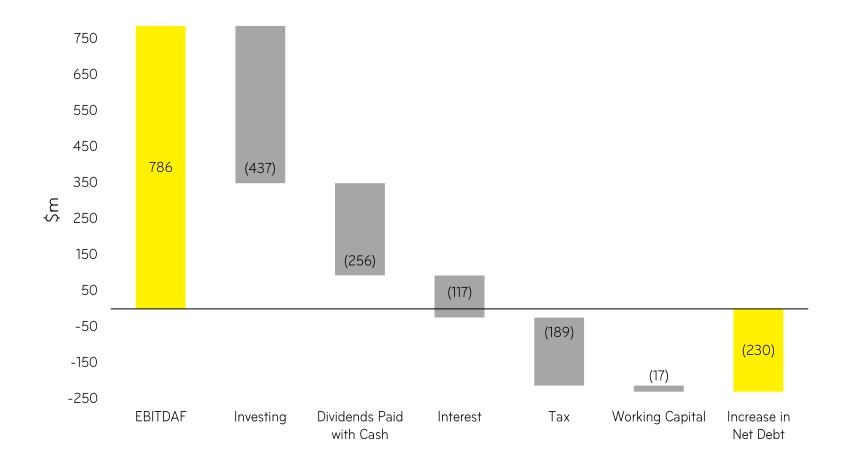
### **EXECUTIVE PRESENTATION 2**

Richard Hopkins Chief Financial Officer



### INVESTING IN THE FUTURE

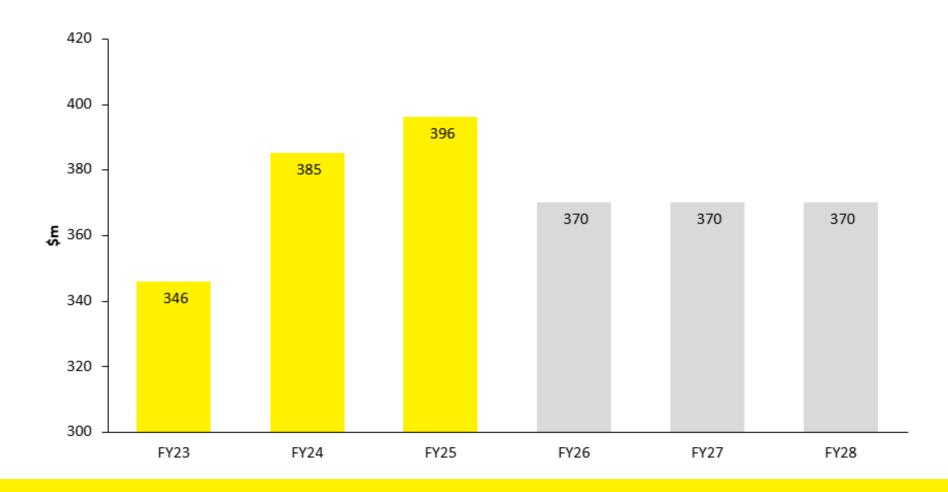
#### **FY25 MOVEMENT IN NET DEBT**





### SHARPENING OUR PERFORMANCE

#### **OPERATING EXPENSES**





## **BUSINESS AND RESOLUTIONS**



Re-election of **Susan Peterson** 

That Susan Peterson, who retires and is eligible for re-election, be re-elected as a director of the company.





Re-election of **Scott St John** 

That Scott St John, who retires and is eligible for re-election, be re-elected as a director of the company.





Election of **Rob Hamilton** 

That Rob Hamilton (appointed by the Board as a director on 1 April 2025), who retires and is eligible for election, be elected as a director of the company.





Election of Rachel Taulelei

That Rachel Taulelei (appointed by the Board as a director on 20 August 2025), who retires and is eligible for election, be elected as a director of the company.





# VOTING







**ANNUAL SHAREHOLDERS' MEETING**19 SEPTEMBER 2025

