



PaySauce - 1Q27 Performance Update

Processing fee revenue rises +11% YoY, Australia starts ramping ahead of payday super

Lower Hutt, New Zealand - 7 July 2026

Software as a Service Fintech PaySauce (NZX: PYS) today reports an 11% YoY increase in processing fees for the quarter to June 2026 (1Q 27), with growth driven by a +4% year-on-year increase in new customers to 8,756 and an increase in average processing fee revenue per customer of +10%.

The quarter also included the full commercial launch of the Australian payroll product on the new Global Payroll Platform, with acquisition activity and lead generation accelerating ahead of the payday superannuation changes, which came into effect in Australia from 1 July 2026.

PaySauce reminds investors that Asantha Wijeyeratne and Chris Ridd shall host an investor call today at 10.00am. Investors can register to attend by clicking the link below:

https://us06web.zoom.us/webinar/register/WN_tHtO7UyVRE6lfOIGzE-W-Q

KEY YEAR-ON-YEAR PERFORMANCE HIGHLIGHTS FOR 1Q27

- ARR of \$9.5m (up +8% YoY)
- Recurring revenue of \$2.3m for the quarter (up +5% YoY)
- Processing fee revenue of \$1.9m for the quarter (up +11% YoY)
- Customers at the end of the quarter: 8,756 (up +4% YoY)

Metric	Jun 2026 ¹	QoQ Change	YoY Increase
ARR	\$9.5m	+6%	+8%
Recurring revenue (for the quarter)	\$2.3m	+4%	+5%
Processing fee revenue (for the quarter)	\$1.9m	+5%	+11%
Active customers ² (June 2026)	8,756	+2%	+4%

¹ All figures are in New Zealand dollars unless specified otherwise.

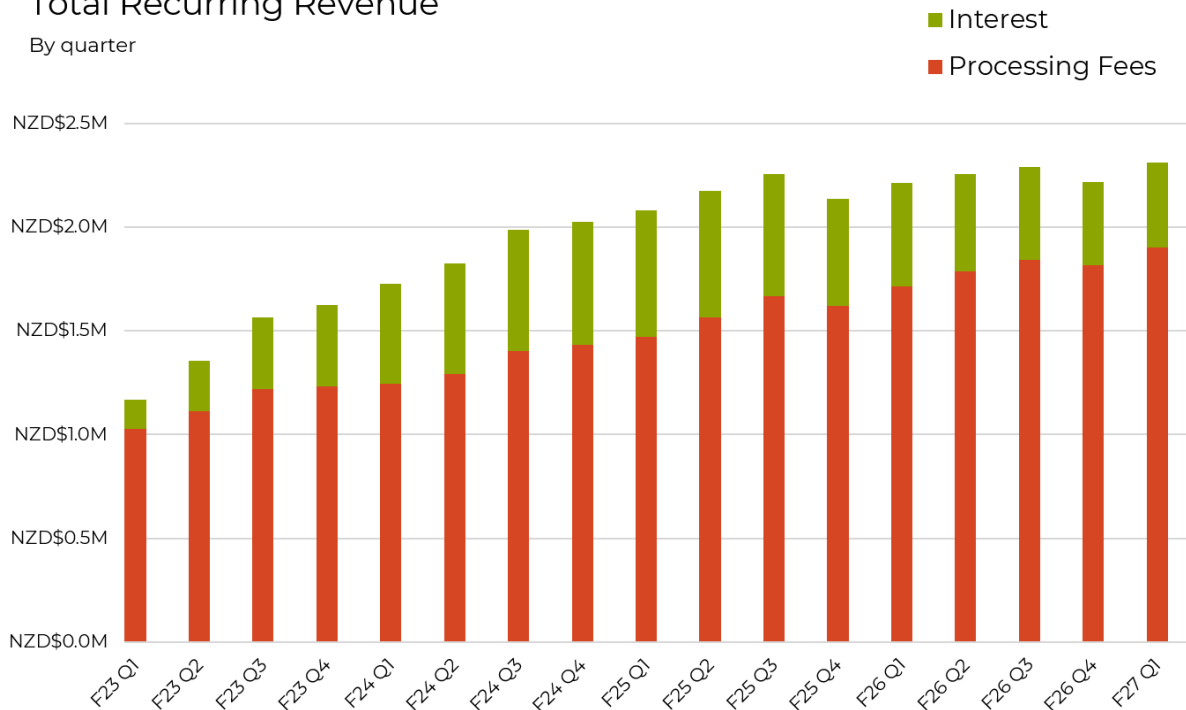
² Active customers are those that have processed payments in the month in New Zealand, and customers who have an active subscription in Australia.



Revenue growth from new customer acquisition and revenue expansion from our existing customers more than offset a -17% YoY decline in interest income on client funds, as term deposits matured and were re-priced at lower yields. This led to a +5% YoY increase in recurring revenue.

Total Recurring Revenue

By quarter



A strong month of June helped close out the quarter with ARR of \$9.5m, up +8% year-on-year and +6% quarter-on-quarter.

CEO Asantha Wijeyeratne said: “Q1 is always a busy one for PaySauce with the annual dairy farming migration, “Moving Day”, falling on 1st June. There is a raft of payroll activity associated with this, with new contracts being signed and new businesses being formed - and many of those businesses employing for the first time. Our customer support and onboarding teams do a fantastic job managing the volumes and ensuring that all of our new and existing customers are well looked after.”

“On the other side of the Tasman, the Australia team is gearing up for an incredibly busy July, with the payday super changes kicking in, which will require all employers to start filing and paying their superannuation every payday, rather than once per quarter. This will act as a catalyst for growth for the Australian business, and I’m thrilled that we have an incredible team in place, and best in class technology ready to capitalise on that opportunity.”



“Speaking on our technology, we achieved another very important milestone, which demonstrates the strength of the new solution that we’ve built. We’ve now had our first few customers onboard themselves, without any assistance required from the PaySauce team, in a matter of minutes. This is a huge deal when it comes to building a scalable platform, for a very complex topic such as payroll. This will be a game changer for our acquisition activity moving forward.”

ENDS

ABOUT PAYSAUCE

PaySauce is a SaaS fintech platform delivering digital payroll solutions across 14 jurisdictions in Asia-Pacific. The technology enables small employers to digitally onboard, pay and manage employees from any device. The platform includes rosters, mobile timesheets, payroll calculations, banking integration, automated payments, PAYE filing, labour costing, and automated general ledger entries. The PayNow feature enables customers’ employees to access the pay they’ve earned before payday, providing a free alternative to payday lenders. www.paysauce.com

CONTACT

Jaime Monaghan
CFO PaySauce
+64 22 5246366

Please direct any investment queries to investor@paysauce.com
