

# ANNUAL SHAREHOLDER MEETING

**17 DECEMBER 2025** 







# **BLAIR O'KEEFFE**

CHAIR

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## **DIRECTORS**









**DEBBIE BIRCH** 



VINCENT TREMAINE



JOHN HARVEY



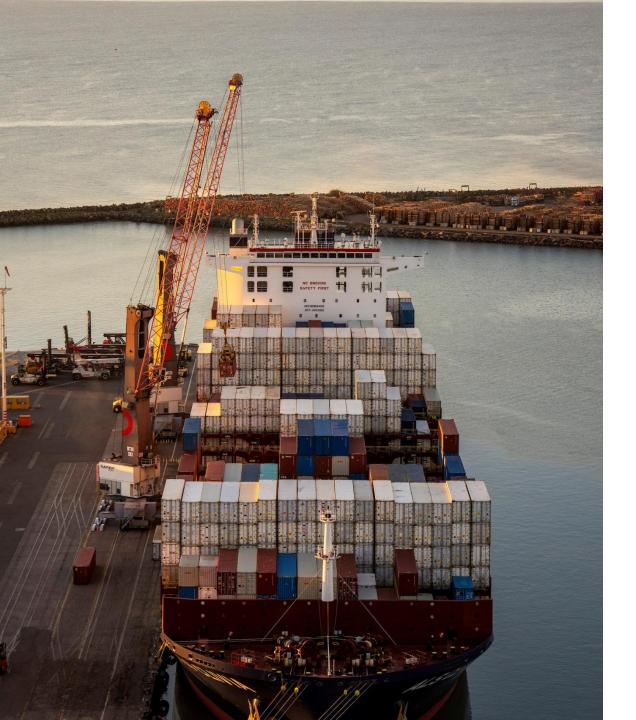
**KYLIE CLEGG** 



DAN DRUZIANIC



HAMISH STEVENS



## **AGENDA**



Chair's address

Chief Executive's address

Chief Financial Officer's address

Questions on Presentations, Annual Report, Financial Statements

**Ordinary Resolutions** 

**General Business and Questions** 

Close of Meeting



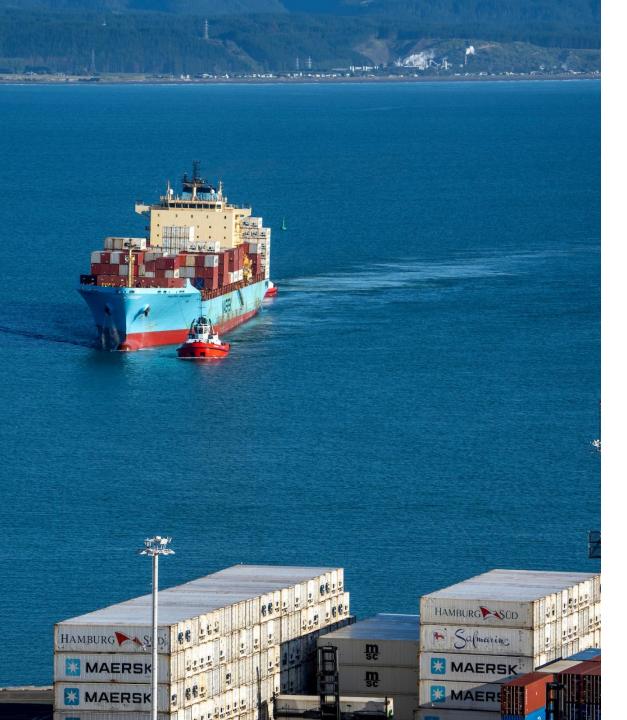




# **TODD DAWSON**

CHIEF EXECUTIVE

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## **STRONG ANNUAL RESULT**

Strong revenue, earnings and cash flow performance

Supported by a favourable growing season and improved operating conditions

Increased container activity and strong yield management

Whole-of-port planning delivering coordinated and adaptable operations

## **POSITIONING FOR GROWTH**

#### TRANSFORMATION BUILDING ON STRATEGIC ADVANTAGES





VIEWPOINT<sup>o</sup>
SUPPLY CHAIN



Extending our reach through integrated supply-chain solutions

Investing in transformation and future capability

Strengthening systems and ways of working to support future customer needs

Maintaining disciplined capital and cost management, supporting sustainable returns

## **INTEGRATED SUSTAINABILITY**

EMBEDDING SUSTAINABILITY INTO HOW WE OPERATE



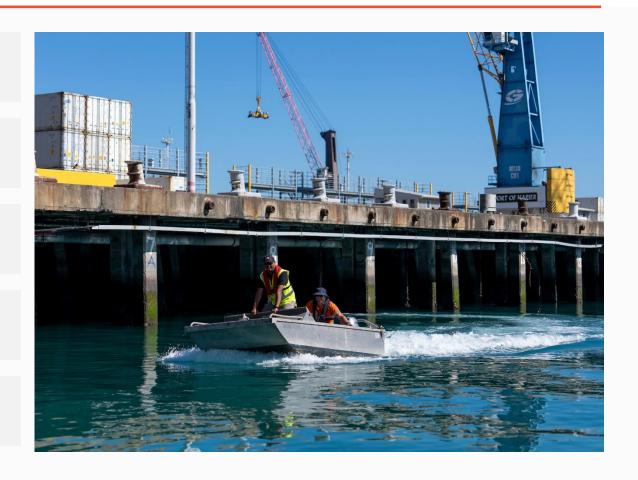
Sustainability considerations now embedded

Achieved Toitū Enviromark Gold accreditation

Completed our fifth Climate Related Disclosures report; second aligned with the NZ Climate Standards

Improved employee engagement and customer satisfaction metrics

Employee Recognition Scheme payment of \$4,314 per employee







## KRISTEN LIE

CHIEF FINANCIAL OFFICER



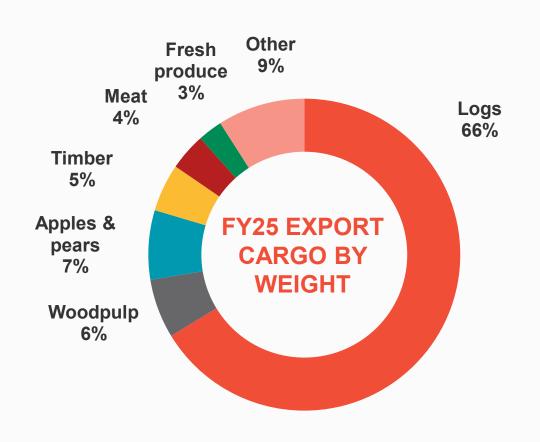
## **CONTAINER VOLUMES DRIVE CARGO GROWTH**



250 THOUSAND TEU +9.1%

3.4 MILLION TONNES
OF BULK EXPORTS
-1.7%

78 CRUISE VESSELS -11

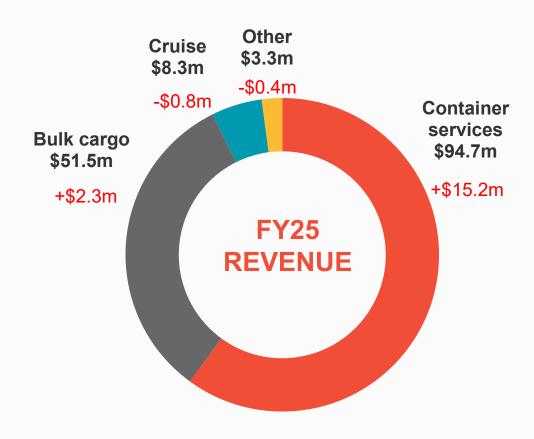




## REVENUE GROWTH ON VOLUME AND YIELD

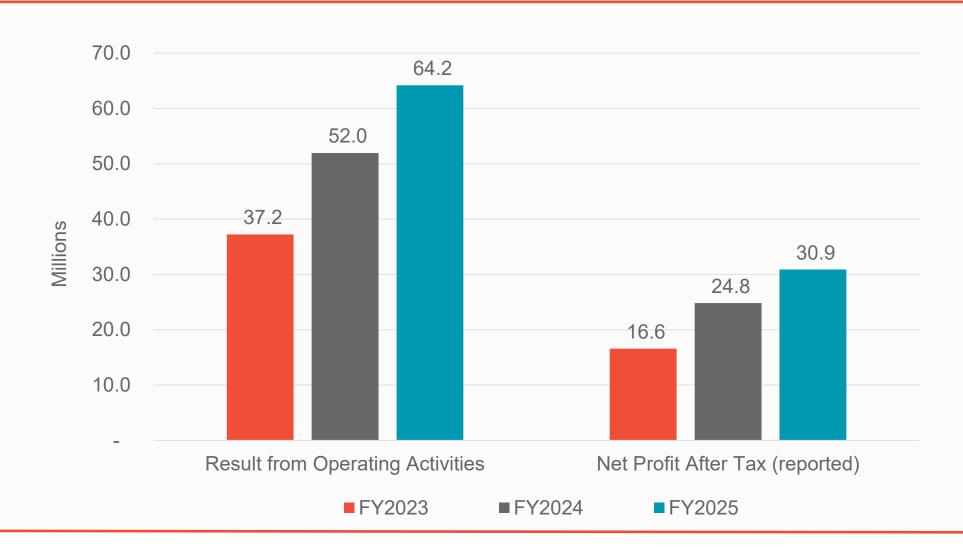
\$157.7 MILLION TOTAL REVENUE

11.6% REVENUE GROWTH YEAR-ON-YEAR



# NEW MILESTONE OPERATING RESULT AND NET PROFIT





## **CAPITAL MANAGEMENT**

#### STRONG FINANCIAL POSITION



- Continued robust operating cashflow growth to \$63.6m (+\$9.8m)
- Total drawn debt reduced by \$2.5m to \$107m
- Debt to EBITDA ratio of 1.50x down from 1.80x in the prior year
- Final dividend paid increased to \$16m (+\$4m), and total dividends (including \$5m special) for FY2025 increased to \$29m (+\$11m) – fully imputed







# **TODD DAWSON**

CHIEF EXECUTIVE





## **LOOKING AHEAD TO FY2026**

Fundamentals of 'food and fibre' remain strong; international trading conditions mixed

Investing in core operating assets and progressing strategic transformation

FY2026 trading to date in line with expectations

Earnings growth momentum set to continue

Guidance for FY2026 for underlying result from operating activities between \$70m and \$74m

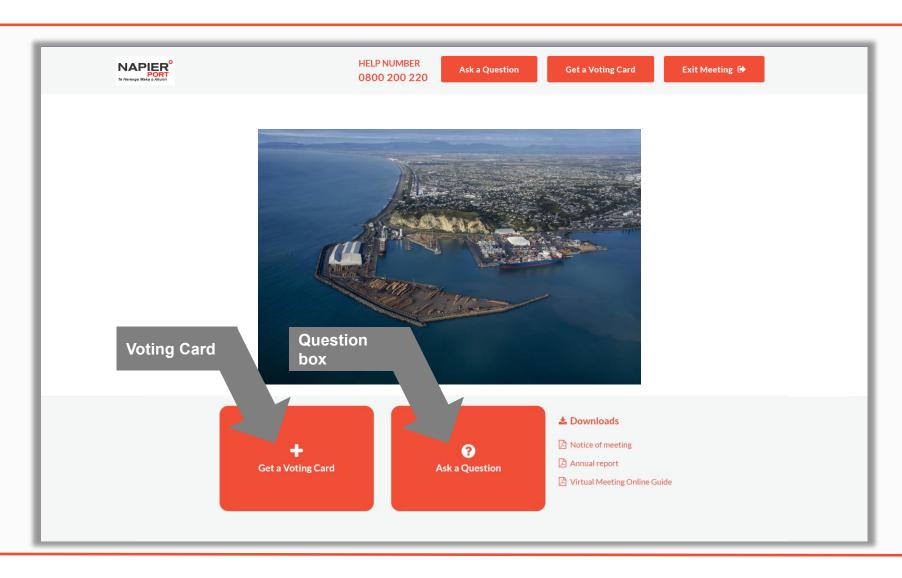
Strong balance sheet to invest in capability and capacity, and to support growing dividends





## **VOTING INSTRUCTIONS**





## **RESOLUTION 1**



To elect Hamish Stevens as a Director of the Company



## To elect Hamish Stevens as a Director of the Company

	For	Open	Against	Abstain
Proxies	159,112,442 (99.11%)	1,277,619 (0.80%)	145,434 (0.09%)	30,705

## **RESOLUTION 2**



To re-elect Kylie Clegg as a Director of the Company



## To re-elect Kylie Clegg as a Director of the Company

	For	Open	Against	Abstain
Proxies	159,197,654 (99.15%)	1,326,620 (0.83%)	31,010 (0.02%)	10,916

## **RESOLUTION 3**



To re-elect Dan Druzianic as a Director of the Company



## To re-elect Dan Druzianic as a Director of the Company

	For	Open	Against	Abstain
Proxies	157,987,694 (98.40%)	1,330,466 (0.83%)	1,239,245 (0.77%)	8,795

## **THANK YOU**





**STEPHEN MOIR** 

## **RESOLUTION 4**



To authorise directors to fix the Auditors remuneration for the ensuing year



# To authorise directors to fix the Auditors remuneration for the ensuing year

	For	Open	Against	Abstain
Proxies	159,216,685 (99.18%)	1,266,081 (0.79%)	58,004 (0.04%)	25,430







# MEETING CLOSED

