

TRANSPOWER NEW ZEALAND LIMITED Investor Presentation

July 2025

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This presentation is dated July 2025.

Agenda

- Company Overview
- Regulation & Industry
- Sustainability
- Green Financing Framework
- Capital Expenditure
- Funding
- Questions



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Transpower investment highlights

- Strong investment grade profile AA (stable), S&P Global Ratings
- Green financing programmatic certification from the Climate Bond Initiative
- Enabling renewable generation / a focus on sustainability
- Prudent financial risk management
- Essential national utility / high barriers to entry
- Experienced governance and management team
- Crown ownership 100%¹
- Strong regulatory framework which facilitates stable revenue
- Low counterparty risk / enforceable requirement to pay



Company overview

- Central to the New Zealand electricity industry
 - o Owner and operator of the National Grid
 - System Operator
- No volume risk
- Over \$5.4 billion of transmission assets (RAB¹ + TWA² assets)
- Approximately 11,200 kilometres of transmission lines
- 178 substations
- Approximately 55 customers across Distribution, Generation, direct connects and other



Benmore

¹ Regulated Asset Base

² Transpower Works Agreement – bilateral customer connection contracts on consistent terms with regulated assets **Source:** Transpower, Transpower's Integrated Report 30 June 2024

Financial performance

- Key financial performance targets are focused on:
 - Sustaining our credit rating
 - Balance sheet strength
 - Financial returns
- Focused on managing financial metrics consistent with our AA rating band
- Transpower targets:
 - FFO/Interest cover no less than 2.8x
 - FFO/Debt no less than 9.5%
- Dividend policy is between 30 60% of free cash flow less maintenance capex, at the discretion of the Transpower Board



Key financial metrics – SCl¹ outlook

Financial performance targets	Target metrics	FY2025 Forecast	FY2026 Target	FY2027 Target	FY2028 Target
FFO / Interest cover (x)	>2.8	4.4	3.4	3.8	3.6
FFO / Debt (%)	>9.5	12.4	11.7	13.3	12.7
Return on Equity (%)	-	6.0	7.2	11.5	10.7
Return on Capital Employed (%)	-	3.5	4.2	5.5	5.6

Revenue and customers

- Customer charge recoverability no exposure to credit risk on regulated revenue
- Credit exposure to non-regulated customer agreements low, at ca. 3% of revenue
- 55 customers, largest 10 customers ca. 79% of total revenue
- Transmission revenue by customer:
 - Distribution 76% (28 distribution customers)
 - Generation 16% (15 generators)
 - Other and direct connects 8% (12 customers)

Operating revenue composition



Connection pipeline - generation and battery¹

- Approx 6.7 GW of generation enquiries are under investigation
- A further 2.1 GW is in delivery stage



¹ Enquiries at the application/assessment stage or above (excludes initial enquiries commissioned and in delivery projects) Source: Transpower - <u>Connection enquiry information</u>

Regulation and Industry

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Regulation overview

- Substantial regulated revenue ca. 99%¹
- Revenue cap no volume risk
- Building block model determines Maximum Allowed Revenue (MAR)
- Regulated transmission assets receive a WACC return
- Transpower's RCP4² WACC is 7.10%
- Transpower's Regulated Asset Base (RAB) is ca. \$5 billion
- RAB is indexed from RCP4
- 100% of transmission charges are recoverable across all customers
- System Operator Service Provider Agreement ca. 5% of total revenue

Regulatory Control Period 4

- Total MAR for RCP4 \$6 billion (RCP3 \$4 billion)
- Delivery risk adjustment mechanism permits a further ca. \$190 million of operating and capital allowances through RCP4 subject to meeting a head count hurdle
- Quality incentives comprise a further±1.4% revenue (±\$18 million p.a.)
- Inflation allowance:
 - opex and base capex 2% p.a. inflation assumed (outturn adjusted through the EV account in RCP5)
 - MCP capex MCP allowance adjusted for actual inflation when capitalising and commissioning



Renewables generation

- Installed generation capacity 10,348 MW
- Annual generation 43,494 GWh
- Renewable generation 84% in 2024 (88%, 2023)



Capacity by Generation Type



Source: Electricity statistics | Ministry of Business, Innovation & Employment

Electricity demand growth forecast



Source: Transpower - WiTMH

Sustainability

Sustainability Strategy

Our <u>Sustainability Strategy</u> is focused on improving the sustainability of our operations while driving long term change

Challenge	Strategic outcome	КРІ	
Climate Change			
	Our carbon footprint (including transmission loss emissions) is reduced	Reduce Scope 1 & 2 GHG controllable emissions by 44% by 2030, focusing on carbon intensity of operations	13 CUMATE
	15% by 2030 and on track to achieve a net zero grid by 2050	Limit increase in emissions to 2030, to less than 79% greater than 2021 (reduction of 35% against 2030 forecast), focussing on material and services inputs	13 CUMATE
	Ensure the grid is resilient to climate change	80% of the FY2026 Climate Adaptation Plan delivered	13 CUIMATE

Sustainability Strategy (contd)



Emissions target - 2030

• Targeting 44% reduction (from a FY21 baseline) of controllable Scope 1 and 2 GHG emissions by 2030



Green Financing Framework

ERTIFIE

4 BONDS

MA

SIPI

ARC

Green Financing Framework

- <u>Green Financing Framework</u> programmatic certification with Climate Bond Initiative
 - o <u>Climate Bonds Standard</u>
 - o Electrical Grids & Storage Criteria
 - o Verification DNV Business Assurance Australia Pty Ltd

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Report

Green Bond

- <u>Green Bond Report</u> published:
 - Eligibility
 - Allocation
 - o Impact
 - o Adaptation and Resilience



Climate Bonds Initiative - eligibility criteria

- Two components:
 - Mitigation

"More than 67% of newly connected generation capacity in the System in which the infrastructure is located below the generation threshold value of 100gCO2e/kWh measured on a Product Carbon Footprint (PCF) basis, over a rolling five-year period"

Period	< 100g CO2e/kWh	> 100g CO2e/kWh	Total	Percentage
2023 Rolling 5-year average new capacity	712.4	121.4	833.8	85.4%

• Adaptation & Resilience

"Has the issuer fulfilled the requirements of the Adaptation and Resilience checklist?"

Eligible Green Assets

CBI Taxonomy Category	Alignme	nt with UN Sustainable Development Goals	Transpower's Eligible Green Assets
	7 AFFORDABLE AND CLEAN ENERGY	Ensure access to affordable, reliable, sustainable modern energy for all	
Energy - Transmission and Distribution Infrastructure	9 INDUSTRY, INNOVATION AND INFRASTRUCTURE	Build resilient infrastructure, promote inclusive and sustainable industrialisation and foster innovation	Transmission and distributior infrastructure, equipment and projects that comply with the electrical grid
	13 CLIMATE	Take urgent action to combat climate change and its impacts	criteria, for example: HVAC and HVDC (inter-connector) substations and transmission lines
	15 UHE ONLAND	Protect, restore and promote sustainable use of terrestrial ecosystems, sustainably manage forests, combat deforestation, and halt and reverse land degradation and halt biodiversity loss	

Eligible Green Assets and Green Financing Instruments

Transpower (NZ\$ million)	HY 2025	HVDC Lines & Cables NZ\$101m		
Total assets employed	6,569	HVDC Substations NZ\$419m		
Eligible Green Assets	4,800	HVAC Substations		
Green Financing Instruments	3,648	NZ\$2,156m	Green Financing	
Excess Eligible Green Assets	1,152			
Ratio Green Financing Instruments / Eligible Green Assets	76.0%	HVAC Lines NZ\$2,124m	Instruments NZ\$3,648m	

Source: Transpower, 31 December 2024 (Eligible Green Assets) and 30 June 2025 (Green Financing Instruments)

Electricity transmission – enabling infrastructure

- New Zealand committed to net zero carbon by 2050
- Transpower launched a new initiative "Te Kanapu" in May 2025 to guide strategic discussions across electricity sector on the grid development required to enable reliable and affordable electricity supply necessary for net zero carbon by 2050



Capital Expenditure

Capital expenditure forecast



RCP4 Base Capex \$2.5 billion

• MCP¹ and TWAs² ca. \$2.6 billion

¹ Major Capital Projects > \$30 million ² Transpower Works Agreements – bilateral contracts with connection asset customers **Source:** Transpower – May 2025

Major Capital Projects (MCPs)

- 15 MCPs forecast to 2035
- Total MCP value ca. \$5 billion
- MCPs over \$80 million illustrated
- MCP applications are subject to **Commerce** Commission approval





Conservative policies/targets

- Prudent financial policies and low financial risk
- Maintain credit rating band
- Sufficient liquidity and funding:
 - NZ\$500 million undrawn committed standby facilities¹
 - o Multiple long-term and short-term funding programmes
 - Free cash flow from operations is strong
- Interest Rate:
 - Interest rate risk management policies align with regulatory control periods. Transpower Treasury Policy provides for some discretion for exposure to floating interest rates

Funding



- NZ\$3.6 billion certified Green bonds
 - Leverage of ca. 67%

NZD

37%

USPP

Notes 8%

Questions

TRANSPOWER.CO.NZ

Other information

Transpower website / Investor centre	 Investor Page Green Financing Framework & Reporting Investor Presentations Annual Reports and Half Year Reports Statement of Corporate Intent (SCI) New, Publications, Webcasts & Resources
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Appendices

Credit rating summary

S&P Global Ratings – Key Criteria and Assessments

Issuer Credit Rating	AA (stable)
Business risk Country risk Industry risk Competitive position	Excellent Low Very low Excellent
Financial risk Cash flow/Leverage	Significant Significant
Stand-alone credit profile	a-
Related government rating	AAA (stable)
Likelihood of government support	Very high (+4 notches)

Summary financials (continuing activities)

Financial performance (NZ\$ million)	FY June 2021	FY June 2022	FY June 2023	FY June 2024	HY Dec 2024
Total operating revenue	916	885	913	930	476
Total operating expenses	(300)	(311)	(362)	(385)	(192)
EBITDAIF ¹	617	574	551	545	284
Net profit before tax	217	231	174	172	88
Net profit	156	167	127	90	64

Cash flow (NZ\$ million)	FY June 2021	FY June 2022	FY June 2023	FY June 2024	HY Dec 2024
Net cash from operations	474	485	438	443	208
Net cash from investments	(350)	(279)	(342)	(478)	(338)
Net cash from financing	92	(378)	242	(243)	167
Closing net cash carried forward	230	58	396	118	155

¹ Earnings Before Interest, Tax, Depreciation Amortisations and asset write-offs, Impairment and changes in Fair value of financial instruments

Summary financials (continued)

Financial position (NZ\$ million)	FY June 2021	FY June 2022	FY June 2023	FY June 2024	HY Dec 2024
Total assets employed	6,158	6,055	6,417	6,271	6,569
Total liabilities	4,495	4,196	4,570	4,537	4,920
Total equity	1,663	1,859	1,847	1,734	1,649

Glossary/key definitions

Crown	The New Zealand Government, or State
EA	Electricity Authority
FFO	Free Funds from Operations
GHG	Green House Gas
Grid	National Transmission Grid
GWh	Gigawatt hours - unit of power equal to one billion watt hours
HVAC	High Voltage Alternating Current (usual electrical system current)
HVDC	High Voltage Direct Current (used for high voltage transfer over long distances to reduce losses)
MAR	Maximum Allowable Revenue
МСР	Major Capital Project
MW	Mega Watt - unit of power equal to one million watts
RAB	Regulated Asset Base
RCP	Regulatory Control Period – Five-year periods, RCP4 started 1 April 2025, RCP5 commences 1 April 2030
SO	System Operator
TPM	Transmission Pricing Methodology
TWh	Terawatt hours - unit of power equal to one trillion watt hours
WACC	Weighted Average Cost of Capital

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